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2020 Administrator Proposed Budget
Town of Durham

		1	2	3	4	5	6	7
		2018	2019	2019	2020	2020	% Difference	\$ Difference
		Expended	Approved	Spent to Date	Department	Town Admin	2019 App'd VS	2019 App'd VS
		As of Year End	T.C.	09/30/19	Proposed	Proposed	2020 Admin	2020 Admin
				As of September				
General Fund								
Ambulance								
Ambulance								
01-4215-183-00-000	Ambulance	30,087.00	33,000.00	24,649.50	31,300.00	31,300.00	-5%	-1,700.00
Grand Total:		30,087.00	33,000.00	24,649.50	31,300.00	31,300.00	-5%	-1,700.00

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: McGregor Memorial EMS

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1-Dec 31

Key Contact Person: Chris Lemelin

Mailing Address: 47 College Road, Durham, NH 03824

Telephone Number: 603-862-3674 E-mail address: CLemelin@mcgregorems.org

Amount of funding requested from the Town of Durham \$ 31,305

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities? XX YES _____ NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
<i>Please see attached supporting document</i>			

- Does the organization provide services to Durham residents? XX YES _____ NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2017 Clients Served	FY 2018 Clients Served	FY 2019 Clients Served/Anticipated
Residents of Durham			
Residents of _____			
Residents of _____	<i>Please see attached supporting document</i>		
Residents of _____			
Residents of _____			
Total Clients Served			
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Our funding method is laid out in the contract which exists between the Town of Durham and McGregor EMS. McGregor arrives at its funding request by following three steps:

1. McGregor takes the sum of three relatively fixed costs: dispatch services, station lease, overnight paramedic coverage
2. McGregor reduces the total of these three costs by a percentage set by the organization's Board of Directors
3. The remaining cost is allocated to each of McGregor's core communities proportionally based on the call volume to each community.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

It seems like the best way to answer this question is by identifying how McGregor utilizes the contributions from the Town of Durham to further its service to Durham's residents.

Community contributions pay for a portion of certain fixed costs of the organization. By covering these fixed costs, McGregor can maintain state of the art patient care equipment, a reserve ambulance, and a high level of training for our personnel.

In addition, McGregor has a generous debt forgiveness program with the aim of helping our patients defray the unexpected cost of ambulance bills which are not covered by their insurance. The goal of this program is to ensure that no patient is afraid to seek emergency medical services because of a potential ambulance bill.

It is worth noting that in 2018, McGregor took a significant financial loss of \$89,000. This was due to several factors, including a substantial decrease in the ambulance transports which directly impacted billing revenue. In spite of this loss, McGregor has maintained a very reasonable appropriation request as a result of our commitment to continue to be as cost-effective as possible.

<i>2020 Community Appropriation</i>	2018 Responses	Percent: including Mutual Aid	Percent: without Mutual Aid	2020 Requested Approp.	2019-2020 change	2018 Requested
Durham	796	35.07%	39.82%	\$ 31,305	\$ (1,561)	\$ 32,866
UNH	522	23.00%	26.11%	\$ 20,529	\$ 3,852	\$ 16,677
Lee	555	24.45%	27.76%	\$ 21,827	\$ 1,628	\$ 20,199
Madbury	126	5.55%	6.30%	\$ 4,955	\$ (142)	\$ 5,097
Subtotal (McGr Communities)	1999	88.06%	100.00%	\$ 78,616	\$ 3,777	\$ 74,839
Mutual Aid	271	11.94%				
Subtotal (total towns)	2270	100.00%				

Explanation		
Dispatch Costs	\$21,476	This expense was added by UNH in 2011. Previously, they provided this service to McGregor as a donation.
Station Lease	\$35,318	This expense was added by UNH / Durham in 2011. Previously, it was provided to McGregor as a donation.
Paramedic Program	\$81,129	Adjusted per attached letter. Includes only the period of time that was previously "on call."
Subtotal	\$137,923	
Reduction	43%	
Total Appropriation	\$78,616	

McGregor Memorial EMS: 2020 EMS Budget Projections

Income	<u>2020 Budget</u>
Total Appropriations	78,616
Donations	20,000
Miscellaneous Income	250
Patient Billing	873,000
Total Income	971,866

Expenses	
Attendants	46,000
Building & Storage Leases	37,800 <small>Station rent & external storage costs</small>
Legal, Accounting, Payroll & Other Services	23,550
Dispatch Services	21,476
Filing, Government, and Bank Fees	9,000
Fuel	17,500
Development	3,900
Insurance	47,550
Maintenance	39,000
Medical Supplies & Equipment	25,000
Office Supplies & Equipment	10,000
Patient Billing (Comstar Fees)	42,000
Payroll Expenses	
Benefits	20,000
Payroll	506,000
Taxes	40,480
Total Payroll Expenses	566,480 <small>Includes EMS coverage paid for by Institute</small>
Preventative Healthcare	1,950
Protective Clothing	5,000
Recruitment, Outreach, Prevention & Rehab	4,000
Communications & Scheduling	30,000
Training	17,250 <small>Includes funds for AEMT students</small>
Total Operating Expenses	947,456
Capital Depreciation	82,143
Grand Total Expense	1,029,599

EMS total (without Institute support)	(57,733)
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EMS costs covered by Institute revenue	57,750 <small>Includes Institute staff who are also EMTs when providing EMS coverage</small>
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Organization total (with Institute support)	17
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2020 Community Appropriation	2018 Responses	Percent: including Mutual Aid	Percent: without Mutual Aid	2020 Requested Approp.	2019-2020 change	2018 Requested
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Reduction	43%	
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Proposed Billing Rate Adjustment for 2020

Service	McGregor EMS		Surrounding Communities					
	Proposed: 2020	Current since Nov. 2016	Dover Fire & Rescue	Epping	Nottingham	Barrington	Newington	Newmarket*
BLS Emergency	\$ 689.00	\$ 637.50	\$ 886	\$ 1,205	\$ 393	\$ 654	\$ 660	\$ 596
ALS1 Emergency	\$ 1,172.00	\$ 1,085.32	\$ 1,645	\$ 1,950	\$ 468	\$ 1,088	\$ 1,150	\$ 1,062
ALS2 Emergency	\$ 1,964.00	\$ 1,818.54	\$ 2,599	\$ 3,010	\$ 664	\$ 1,686	\$ 1,630	\$ 1,589
Specialty Care	\$ 2,114.00	\$ 1,957.83	\$ 2,838	\$ 3,462	N/A	\$ 2,060	N/A	\$ 1,754
Mileage	\$ 19.26	\$ 19.07	\$ 14.98	\$ 32.00	\$ 7.50	\$ 17.25	\$ 15.00	\$ 10.29
		Rates as of:	May, 2019	June, 2019	May, 2019	May, 2019	May, 2019	2016

* Please note that the figures for Newmarket are outdated; we have been unable to obtain updated rates

McGregor Billing Rates are made up of two components:

Base Rate: This rate is dependent on the level of care provided as defined by Medicare regulations. For example, a run involving simple splinting of a fracture without the need for pain medications would typically be a "BLS" run. A similar patient requiring IV pain medication would typically be billed at the ALS1 level. A patient requiring extensive IV medications and / or advanced airway management would typically be billed at the ALS2 level. Although reported here, "Specialty Care" would represent an even higher level of care that is not typically provided in the 9-1-1 setting.

Mileage Rate: Per mileage charge during transport.

2020 Administrator Proposed Budget
Town of Durham

	1 2018 Expended As of Year End	2 2019 Approved T.C.	3 2019 Spent to Date 09/30/19 As of September	4 2020 Department Proposed	5 2020 Town Admin Proposed	6 % Difference 2019 App'd VS 2020 Admin	7 \$ Difference 2019 App'd VS 2020 Admin
General Fund							
Parks and Recreation							
UNH Pool & ORYA							
Programs							
170							
01-4520-503-61-170	ORYA Program	42,745.00	28,000.00	14,000.00	72,900.00	28,000.00	0.00
Grand Total:		42,745.00	28,000.00	14,000.00	72,900.00	28,000.00	0%

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Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Oyster River Youth Association

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): August 1 – July 31

Key Contact Person: Matthew Glode

Mailing Address: 2 Dover Road Durham, NH 03824

Telephone Number: 603-868-5150 E-mail address: director@oryarec.org

Amount of funding requested from the Town of Durham \$72,846

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. **Attached**
- Attach a copy of your most recent audit and Form 990. **Attached**
- Describe how these funds will be used. **Attached**

- Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
Durham	\$41500	\$42745	\$28000
Lee	\$27000	\$27875	\$27875
Madbury	\$24250	\$24850	\$22880

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Attached

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

FY20 Durham Player Admin Calculation	
Exp. Fundraising, late fees, Exp. Other Admin (coach compliance, field maintenance, team snap)	\$ 71,429
Expected Admin Expenses	\$ 269,796
Remaining Admin	\$ 198,367
Expected Participation FY20	1881
Total Admin Needed per Part.	\$ 105.46
Expected Durham Participants	880
Total Durham Admin	\$ 92,803
Durham In-Kind Funding Calculation	\$ 19,957
Durham Direct Funding Request	\$ 72,846

Durham | In-Kind Field Donation Calculation

Type	Useage	Est. Hours	Est. Mthly Rate	Est. Total
Office "Lease"	Staff Offices	Annual	\$ 1,226.43	\$ 14,717.20

Field Location	Useage	Avg. Mid-Week Hrs	Est. Rate	Avg. WKD Full Field Hrs.	Est. Rate	Avg. WKD Half Field Hrs.	Est. Rate	Weeks	Est. Total
Spring Woodridge Park Use	Baseball	12.5	\$ 25.00	1.5	\$ 25.00	0	\$ 20.00	8	\$ 2,800.00
Fall Woodridge Park Use	Football	10	\$ 30.00	0.5	\$ 30.00	0	\$ 20.00	10	\$ 3,090.00
Winter Woodridge Park Use									
Total									\$ 5,890.00

Total Est. In-Kind Use	\$20,607.20
ORYA Annual Field Expenses	\$ 650.00
Total After Expenses	\$19,957.20
ORYA Historical Investments	\$13,880.96

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Attached



OYSTER RIVER Youth Association

2 Dover Road Durham, NH 03824
w: www.oryarec.org | p: 603-868-5150

- **Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.**

Mission:

The Oyster River Youth Association provides inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury, NH. ORYA meets the changing needs of the children and families in our community for sports and recreational activities by acquiring and maintaining facilities, promoting volunteerism, and seeking collaborative and strategic partnerships.

Prospectus:

Oyster River Youth Association is the primary provider of youth, recreational sports activities for the communities of Durham, Lee and Madbury. ORYA programs engaged 1,980 participants in the 2019 fiscal year (August 1, 2018-July 31, 2019). Overall, 60% of the total enrolled students within K-8th grades in the Oyster River school district (not factoring in preschool or high school) participated in at least one ORYA program, with a participation rate of 75% from grades K-3 students.

Durham residents accounted for 926 accumulated participants which represents 47% of our total participation. Those participants represent 494 unique individuals from 329 unique Durham street addresses. Durham families average 1.5 children in our programs and each household participates, on average, in 2.8 ORYA programs per year.

From coaches to board members, ORYA celebrates over 200 dedicated community volunteers annually. In addition to prerequisite coach requirements such as a background check, Safe Sport certification and ORYA code of conduct, most coaches are also required to attend coach meetings, trainings or program info nights. With the support of volunteers and two paid staff members, ORYA was able to offer 32 unique programs in FY19 that included soccer, baseball, basketball, lacrosse, football, field hockey, ice hockey, skating, ultimate frisbee, track, volleyball and golf spanning all seasons.

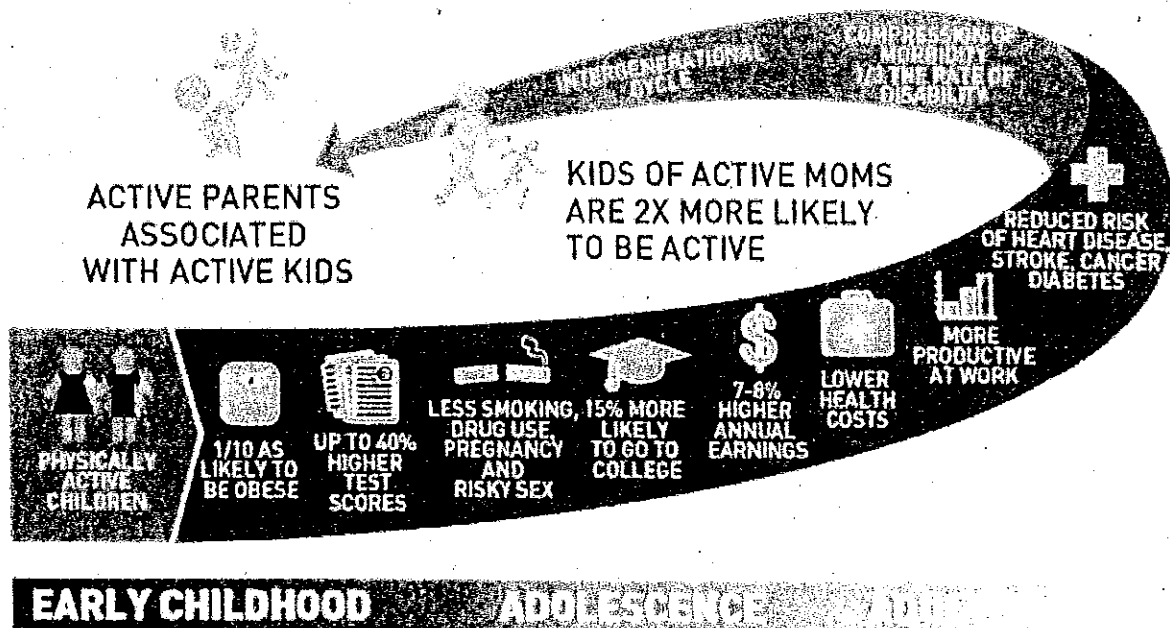
In contrast to younger, year-round specialization and exclusive club-level sports, ORYA maintains a local, recreational focus open to all players regardless of ability. We believe multi-sport participation leads to a more active adult life, limits overuse injuries in children and teens, and helps develop physical literacy and longer athletic participation. Our approach allows players to sample sports with fellow community members in low stress environments close to home. Regardless of season, ORYA has a variety of sports opportunities to engage as many participants as possible.

In a time where it is easy to isolate yourself through screen time, selective following and social media, ORYA strives to provide a real-world experience which sets a foundation for healthy

physical and social habits. Participation in sports teaches children how to learn from mistakes and the very important lessons of how to win and lose. It teaches children important life lessons such as immediate and long-term results from hard work and perseverance through adversity. Participation in sports is foundation setting for important life lessons such as teamwork, leadership, pushing personal limits, how to manage mistakes and healthy ways to manage pressure and stress.

The Aspen Institute showcases some additional benefits of youth sports:

ACTIVE KIDS DO BETTER IN LIFE WHAT THE RESEARCH SHOWS ON THE COMPOUNDING BENEFITS



- Describe how these funds will be used

Durham funding will be dedicated to offsetting ORYA's administrative expenses for Durham residents. As Town funding changes, player fees per residency are adjusted to showcase the level of funding, per participant, each community offers factoring in expected participation, direct funding and in-kind donations. The amount requested represents the amount of direct funding ORYA would need for Durham residents to have their administrative costs completely covered by their town.

As player fees increase to account for reduced community funding, player fees are in danger of reaching levels that far exceed those of comparable programs from neighboring communities. ORYA families will migrate to programs in neighboring communities that offer programming funded or subsidized by their Town. In addition, ORYA staff are forced to spend increasing

amounts of time and resources on finding alternative sources of funding in an attempt to offset administrative expenses. Subsequently, the burden of largescale fundraising takes focus away from the primary mission of our organization, which is to provide inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury.

- **What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):**

Durham is a sought-after community on the seacoast for families because of the school district, University and community programs offered – a large one of which is ORYA. If ORYA did not provide programming a major connection to the community will be lost. Families and children build a sense of community pride from local sports and that pride spills over into other areas such as volunteerism, and local business support.

The immediate impact would mean the loss of up to 32 inclusive and affordable, volunteer-based youth sports programs for families. Roughly 2,000 participants per year (nearly half from Durham) would be forced to find non-local options or discontinue participation in youth sports. Many working families wouldn't be able to make non-local after school practices considering the additional travel time and, often, significantly higher costs.

Locally run programming options that promote intermingling of elementary school students would be drastically reduced resulting in a more segregated community until students reach the 5th grade. The opportunity to develop early friendships through ORYA participation would disappear. Families will scatter to other communities that offer programs they're interested in. There, they will be viewed as non-residents which often comes with higher fees and less input.

In addition, as families look to other communities for programming, those communities will receive the ancillary benefits that our families will bring such as adding money to their local economy when they stop for ice cream after practice, go out for a team pizza party or stop for gas and a snack.

ORYA programming also supports the consistent use and maintenance of park facilities in all three of the communities we serve. Without the programming we offer the facilities would have no organized use.

Program: Summer Basketball Camp	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	31	N/O
Residents of Lee	N/O	8	N/O
Residents of Madbury	N/O	8	N/O
Residents of Other	N/O	4	N/O
Total Clients Served	0	51	0

Program: Tennis	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	2	N/O
Residents of Lee	N/A	5	N/O
Residents of Madbury	N/A	1	N/O
Residents of Other	N/A	4	N/O
Total Clients Served	0	12	0

Program: Yoga Champs	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	7	N/O
Residents of Lee	N/O	1	N/O
Residents of Madbury	N/O	1	N/O
Residents of Other	N/O	0	N/O
Total Clients Served	0	9	0

Program: Fall Field Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	32
Residents of Lee	N/O	N/O	15
Residents of Madbury	N/O	N/O	7
Residents of Other	N/O	N/O	4
Total Clients Served	0	0	58

Program: Fall Field Hockey Jamboree	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	15
Residents of Lee	N/O	N/O	0
Residents of Madbury	N/O	N/O	0
Residents of Other	N/O	N/O	4
Total Clients Served	0	0	19

Program: Fall Flag Football	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	N/O	7
Residents of Lee	N/A	N/O	5
Residents of Madbury	N/A	N/O	3
Residents of Other	N/A	N/O	0
Total Clients Served	0	0	15

Program: Fall Tackle Football	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	23	11
Residents of Lee	N/A	22	14
Residents of Madbury	N/A	11	7
Residents of Other	N/A	25	25
Total Clients Served	0	81	57

Program: Fall Golf	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	5
Residents of Lee	N/O	N/O	4
Residents of Madbury	N/O	N/O	3
Residents of Other	N/O	N/O	5
Total Clients Served	0	0	17

Program: Fall Academy Soccer	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	114	136
Residents of Lee	N/A	90	66
Residents of Madbury	N/A	44	51
Residents of Other	N/A	5	6
Total Clients Served	0	253	259

Program: Hip Hop	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	22	N/O
Residents of Lee	N/A	9	N/O
Residents of Madbury	N/A	2	N/O
Residents of Other	N/A	11	N/O
Total Clients Served	0	44	0

Program: Fall Travel Soccer	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	41	47
Residents of Lee	N/A	21	28
Residents of Madbury	N/A	14	16
Residents of Other	N/A	15	9
Total Clients Served	0	91	100

Program: Learn to Skate	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	39	40
Residents of Lee	N/A	23	14
Residents of Madbury	N/A	3	14
Residents of Other	N/A	10	9
Total Clients Served	0	75	77

Program: Basketball	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	141	139
Residents of Lee	N/A	93	100
Residents of Madbury	N/A	58	56
Residents of Other	N/A	2	0
Total Clients Served	0	294	295

Program: Travel Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	35	25
Residents of Lee	N/A	16	16
Residents of Madbury	N/A	13	13
Residents of Other	N/A	34	29
Total Clients Served	0	98	83

Program: Intro to Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	23	8
Residents of Lee	N/A	8	5
Residents of Madbury	N/A	3	6
Residents of Other	N/A	4	3
Total Clients Served	0	38	22

Program: Spring Baseball	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	104	104
Residents of Lee	N/A	80	84
Residents of Madbury	N/A	41	37
Residents of Other	N/A	1	1
Total Clients Served	0	226	226

Program: Midgets Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	13	19
Residents of Lee	N/A	0	1
Residents of Madbury	N/A	4	7
Residents of Other	N/A	6	10
Total Clients Served	0	23	37

Program: Spring Field Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	26	19	21
Residents of Lee	8	10	19
Residents of Madbury	5	3	6
Residents of Other	3	5	6
Total Clients Served	42	37	52

Program: Recreational Hockey	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	10	11
Residents of Lee	N/A	0	2
Residents of Madbury	N/A	3	0
Residents of Other	N/A	7	3
Total Clients Served	0	20	16

Program: Spring Futsal	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	8	N/O
Residents of Lee	N/O	7	N/O
Residents of Madbury	N/O	2	N/O
Residents of Other	N/O	3	N/O
Total Clients Served	0	20	0

Program: Spring Golf	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	10
Residents of Lee	N/O	N/O	5
Residents of Madbury	N/O	N/O	0
Residents of Other	N/O	N/O	1
Total Clients Served	0	0	16

Program: Spring Travel Soccer Skills	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	9
Residents of Lee	N/O	N/O	4
Residents of Madbury	N/O	N/O	3
Residents of Other	N/O	N/O	6
Total Clients Served	0	0	22

Program: Spring Lacrosse	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	93	75
Residents of Lee	N/A	41	33
Residents of Madbury	N/A	32	39
Residents of Other	N/A	17	14
Total Clients Served	0	183	161

Program: Basketball Tournament Teams	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	15	14
Residents of Lee	N/A	9	9
Residents of Madbury	N/A	8	9
Residents of Other	N/A	0	0
Total Clients Served	0	32	32

Program: Spring Academy Soccer	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	80	70
Residents of Lee	N/A	38	37
Residents of Madbury	N/A	20	27
Residents of Other	N/A	4	5
Total Clients Served	0	142	139

Program: Pick Up Basketball	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	10
Residents of Lee	N/O	N/O	0
Residents of Madbury	N/O	N/O	4
Residents of Other	N/O	N/O	0
Total Clients Served	0	0	14

Program: Spring Travel Soccer	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	59	35
Residents of Lee	N/A	27	19
Residents of Madbury	N/A	19	14
Residents of Other	N/A	22	14
Total Clients Served	0	127	82

Program: Summer All Star Baseball	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	25	11
Residents of Lee	N/A	10	9
Residents of Madbury	N/A	9	3
Residents of Other	N/A	0	0
Total Clients Served	0	44	23

Program: Spring Track	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	42	14	25
Residents of Lee	12	8	7
Residents of Madbury	6	7	5
Residents of Other	4	0	1
Total Clients Served	64	29	38

Program: Summer Hockey Skills	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	10	10
Residents of Lee	N/O	3	0
Residents of Madbury	N/O	5	4
Residents of Other	N/O	4	6
Total Clients Served	0	34	20

Program: Summer Ultimate Frisbee	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	8	13	10
Residents of Lee	7	5	4
Residents of Madbury	0	6	7
Residents of Other	21	10	7
Total Clients Served	36	36	28

Program: Summer Baseball Camp	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	10
Residents of Lee	N/O	N/O	5
Residents of Madbury	N/O	N/O	2
Residents of Other	N/O	N/O	1
Total Clients Served	0	0	18

Program: Summer Golf	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	5
Residents of Lee	N/O	N/O	1
Residents of Madbury	N/O	N/O	4
Residents of Other	N/O	N/O	0
Total Clients Served	0	0	10

Program: Summer Flag Football Camp	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	8
Residents of Lee	N/O	N/O	5
Residents of Madbury	N/O	N/O	5
Residents of Other	N/O	N/O	0
Total Clients Served	0	0	18

Program: Summer Volleyball	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	2	9
Residents of Lee	N/O	1	4
Residents of Madbury	N/O	2	5
Residents of Other	N/O	2	4
Total Clients Served	0	7	22

Program: Get LIVE Football Camp	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/A	6	N/O
Residents of Lee	N/A	9	N/O
Residents of Madbury	N/A	5	N/O
Residents of Other	N/A	8	N/O
Total Clients Served	0	28	0

Program: Summer Coach Pitch Sandlot	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	5
Residents of Lee	N/O	N/O	10
Residents of Madbury	N/O	N/O	3
Residents of Other	N/O	N/O	0
Total Clients Served	0	0	18

Program: Summer Majors Sandlot	FY17 Clients Served	FY18 Clients Served	FY19 Clients Served
Residents of Durham	N/O	N/O	13
Residents of Lee	N/O	N/O	7
Residents of Madbury	N/O	N/O	5
Residents of Other	N/O	N/O	0
Total Clients Served	0	0	25

2020 Administrator Proposed Budget
Town of Durham

	1 2018 Expended As of Year End	2 2019 Approved T.C.	3 2019 Spent to Date 09/30/19 As of September	4 2020 Department Proposed	5 2020 Town Admin Proposed	6 % Difference 2019 App'd VS 2020 Admin	7 \$ Difference 2019 App'd VS 2020 Admin
Health Agencies							
01-4415-207-67-010	Community Action Partnership	2,000.00	2,000.00	2,000.00	2,000.00		0.00
01-4415-207-67-020	Lamprey Health Care	3,600.00	3,600.00	3,600.00	3,600.00		0.00
01-4415-207-67-040	My Friend's Place	0.00	0.00	0.00	0.00		0.00
01-4415-207-67-060	ARS - Aids Response-Seacoast	0.00	0.00	0.00	0.00		0.00
01-4415-207-67-070	Homemakers Health Services	4,000.00	4,000.00	4,000.00	6,000.00		0.00
01-4415-207-67-080	Cross Roads House	0.00	0.00	0.00	750.00		0.00
01-4415-207-67-090	Homeless Center of Strafford County	0.00	0.00	0.00	2,000.00		0.00
01-4415-207-67-110	Goodwin Community Health	1,500.00	500.00	500.00	4,800.00		0.00
01-4415-207-67-120	American Red Cross - Great Bay Chap	0.00	0.00	0.00	250.00		0.00
01-4415-207-67-130	CASA Court Appointed Special Advoca	500.00	500.00	500.00	500.00		0.00
01-4415-207-67-140	HAVEN	2,500.00	2,500.00	2,500.00	2,900.00		0.00
01-4415-207-67-150	Big Brothers Big Sisters of the Greater	1,200.00	1,200.00	1,200.00	1,200.00		0.00
01-4415-207-67-160	Ready Rides	1,000.00	1,000.00	1,000.00	1,500.00		0.00
01-4415-207-67-170	Strafford Nutrition Meals on Wheels	0.00	1,500.00	1,500.00	1,500.00		0.00
01-4415-207-67-180	Great Bay Services	0.00	250.00	250.00	250.00		0.00
01-4415-207-67-190	Cornerstone VNA	0.00	0.00	0.00	11,700.00		0.00
Health Agencies Total		16,300.00	17,050.00	17,050.00	38,950.00	0%	0.00

**Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)**

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Community Action Partnership of Strafford County

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Betsey Andrews Parker, CEO or Sarah Varney, Director of Advancement

Address: 577 Central Avenue, Suite 10, Dover, NH 03820

Telephone Number: 435-2500 x8135 (Betsey) or 435-2500 x8138 (Sarah)

E-mail address: bandrewsparker@straffordcap.org or svarney@straffordcap.org

Amount of funding requested from the Town of Durham: \$2,000

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
Please see attachment.
- Attach a copy of your most recent audit and Form 990. *Please see attached (latest one available is 2017, 2018 audit not yet released).*
- Describe how these funds will be used (attach statement if additional space is required).

Funding from the Town of Durham is leveraged with grants and other funding to support programs that significantly reduce the burden, both social and financial, that poverty has on the community by providing comprehensive services that help people experiencing low-incomes to live, work, and contribute to society. These services include Head Start/Early Head Start, fuel and electrical assistance, housing stability services, emergency food and shelter, food pantries, nutrition programs, weatherization, senior transportation, and job training and placement.

In 2018-2019, CAPSC served 11,071 households in Strafford County at a value of \$13.4 million. In Durham, 249 households received \$57,095 (an increase of 110% or \$29,918 over last year) in services, including:

- 10 households received \$9,475 (16% increase) in Fuel Assistance;
- 32 households received a discount on their electric bill through CAPSC's Electrical Assistance Program at a value of \$9,126;
- Two (2) homes were provided weatherization upgrades valued at \$32,235 (100% increase) to reduce fuel and electrical usage;
- One (1) person received homeless prevention services; and
- 204 rides were provided to seniors in Durham to access essential services, such as groceries and prescriptions.

The services provided by CAPSC interrupt the cycle of poverty and help empower at-risk children, working families, and seniors to become self-sufficient and financially secure, thus reducing the burden on the municipalities we serve and other systems of care in our community.

Does the organization receive funding from other municipalities? YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY2017 Received	FY2018 Received	FY2019 Received/Anticipated**
Barrington	\$2,000	\$2,000	\$2,000 anticipated
Dover	\$6,875	\$8,250	\$11,500
Farmington	\$0	\$0	\$2000 anticipated
Lee	\$2,000	\$0	\$2,000
Madbury	\$1,000	\$1,000	\$1,000 anticipated
Middleton	\$2,000	\$0	\$2,000 anticipated
Milton	\$7,250	\$7,250	\$7,250 anticipated
New Durham	\$2,000	\$2,000	\$2,000 anticipated
Rochester	\$4,500	\$9,000	\$9,000
Rollinsford	\$1,500	\$1,500	\$1,500 anticipated
Somersworth	\$4,000	\$4,000	\$5,000 anticipated
Strafford	\$2,000	\$2,000	\$2,000 anticipated

** The majority of Towns and Cities providing funding to CAPSC for FY2018, have not come through as of this writing. It has all been requested.

Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

Please see attachment for a comprehensive listing of Durham residents served by each of CAPSC's programs for the last three years.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	Clients Served 2 Years Ago	Last Year's Clients Served	This Year's Clients Served
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			
Program #2 Description:	Clients Served 2 Years Ago	Last Year's Clients Served	This Year's Clients Served
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

CAPSC structures its funding request based on the size of the community served, previous giving history, and the value of the services provided to that community. In 2018-2019, two percent of the total clients served by CAPSC programs, resided in Durham. CAPSC recognizes that the municipalities we serve face difficult budget decisions, and we strive to request a reasonable appropriation. The Town of Durham's investment helps us leverage grants and other funding streams to provide services for residents of your community living at 200% or below of the federal poverty level. Without the services provided by CAPSC,, Durham residents are more likely to access town welfare to ensure their needs are met.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

CAPSC is the sole anti-poverty agency in Strafford County. For 54 years, CAPSC's leadership has resulting in the provision of broad-based services that reduce poverty and help people living with low-incomes, meet their basic needs. As such, CAPSC is the only organization in the region providing fuel and electrical assistance; housing stability services (e.g. rent, security deposits, utilities); non-medical transportation for seniors; Head Start and Early Head Start; weatherization; and workforce training. Without these services, Durham residents would rely on the town welfare department to meet their basic needs, creating a significant burden on the Town of Durham. CAPSC is best able to leverage its other funding streams with municipal contributions to ensure the needs of both our clients and communities are successfully met.



ABOUT CAPSC

At Community Action Partnership of Strafford County (CAPSC), we strongly believe no one should go without having their basic needs met. As the leading anti-poverty agency in Strafford County, we strive to empower individuals and families to achieve self-sufficiency by opening the doors to resources and opportunities that offer a hand up, not a hand out. When we achieve this goal, we reduce the impact of poverty and build a stronger community.

OUR MISSION

To educate, advocate, and assist people in Strafford County to help meet their basic needs and promote self-sufficiency.

OUR VISION

To eliminate poverty in Strafford County.

OUR VALUES

Compassion, Education, Self-Sufficiency, Transparency, Accountability, Teamwork, Client Focus and Professionalism.

HISTORY OF COMMUNITY ACTION

Community Action organizations have helped low income Americans escape poverty and achieve economic security since their inception as part of the Economic Opportunity Act of 1964. Through programs such as Head Start, job training, housing, food banks, energy assistance, and financial education, Community Action agencies tailor their services to meet the needs of the individuals and communities they serve. They put a human face on poverty, advocate for those who don't have a voice, and provide opportunities. Comprised of a national network of over 1,000 agencies funded in part through Community Services Block Grants (CSBG), Community Action programs in the United States serve approximately 16 million people annually.

COMMUNITY ACTION IN STRAFFORD COUNTY

Community Action Partnership of Strafford County (CAPSC) is a 501(c)(3) private non-profit organization established in 1965. As one of five Community Action agencies in New Hampshire, CAPSC works with community, state, and federal partners to assist more than 10,000 at-risk children, working families, and seniors each year. Our goal is to assist our clients to become or remain financially and socially independent through a variety of coordinated programs addressing basic needs such as food, housing, education, transportation, employment and job training, child care and utility assistance.

CAPSC maintains its outreach capacity by operating community services offices and food pantries in Dover, Rochester and Farmington and Head Start Centers in Dover, Farmington, Milton, Rochester and Somersworth.

CAPSC is governed by a volunteer Board of Directors, one-third of whom are consumers of services. We have over 120 employees, and a \$9.5 million operating budget, which includes federal, state and local funds in addition to foundation and United Way grants, fees for service, and individual and corporate donations.

PROGRAMS and SERVICES

CHILD and FAMILY SERVICES

- **Home Visiting:** Provides services to pregnant women, new mothers, and families in crisis with regular home visits, educational support, and connections to resources.
- **Head Start and Early Head Start:** Provides early education and preschool for children up to age 5. We also serve pregnant mothers and children up to age 3 in their homes.
- **Childcare:** Farmington Children's Center provides child care and Head Start education services to children ages 6 weeks to school age from 6:30 a.m. to 5:30 p.m. daily, including vacations and during the summer. Breakfast, lunch and snacks are included in the fee.
- **Parent Education:** Provides educational programs at no cost to help families grow and develop. These programs are offered at the Family Resource Center located inside our Rochester Head Start site.
- **Food and Nutrition:** We administer the delivery of commodity food in Strafford County through the federal Temporary Emergency Food Assistance program. CAPSC operates a Summer Meals Program to provide children ages 18 and under free breakfast and lunch.

COMMUNITY OUTREACH SERVICES

- **Fuel Assistance:** The Low Income Home Heating Program (LIHEAP) provides certified eligible households with assistance in paying their energy bills during the winter. Benefits are calculated based on household income, energy costs, and housing type.
- **Electric Assistance:** The New Hampshire Electric Assistance Program gives eligible customers a discount on their monthly electric bills depending on gross household income, household size, and electricity use.
- **Weatherization:** CAPSC performs energy audits on eligible client's homes and may make improvements to reduce the overall dependency on fuel assistance as funding allows.
- **Food Pantries:** We operate three food pantries in Dover, Rochester and Farmington to provide short-term supplies of food to eligible households.
- **Senior Transportation:** Provides wheelchair accessible, door-to-door, low-cost transportation to grocery stores and shops to anyone age 60 and over.

HOUSING STABILITY SERVICES

- **Homeless Outreach:** CAPSC provides aggressive outreach and intervention services to the unsheltered homeless throughout the County.
- **Housing Services:** We assist income-eligible clients to retain or obtain housing by providing first month's rent, back rent, and/or utility assistance. The Housing Security Deposit program is a state assistance program in the form of a guarantee certificate to the landlord and a loan to the client.

TRAINING and EMPLOYMENT

- **Workplace Success:** Provides job-skill training and volunteer placement for the New Hampshire Employment Program with clients who are receiving Temporary Assistance for Needy Families (TANF).
- **Workforce Development:** We help unemployed people find jobs and can provide training for in-demand occupations through New Hampshire Works offices.

2018-2019 CAPSC Service Stats
Strafford County Totals Town of Durham

NUMBER OF RESIDENTS/HOUSEHOLDS SERVED	Strafford County	Durham
Electrical Assistance- # households	2,863	32
Fuel Assistance- # households	2,559	10
Homeless Outreach	214	
Coordinated Entry	1,578	
Homeless Prevention (sec dep, RRH, Prevention)	131	1
Head Start- # of children	194	-
Early Head Start- # of children	154	-
Early Head Start Child Care Partnership # of children	47	-
Home Visiting - Health Families America # of families	33	-
Home Visiting - Comprehensive Family Supports and Services # of families	80	-
Childcare- # of children	50	-
Neighbor Helping Neighbor- # of households	163	-
Senior Transportation- # of rides	2,446	204
Weatherization Assistance- # of homes	343	2
Employment Programs (WPS&WIOA)	105	-
CDFA Early Childhood Education Grant	4	-
Housing Support Services (Covered Bridge/Woodbury Mills/Bradley Commons)	107	
TOTAL	11,071	249
Average		2%
NUMBER OF GOODS PROVIDED	Strafford County	Durham
TEFAP Pounds of Food distributed to Strafford County Food Pantries	248,983	
Emergency Food distributed from CAP offices for any residents in Strafford County (Households)	3,577	2
Thanksgiving - # of baskets	398	-
Christmas- # of baskets	349	2
Summer Meals Program (7/1/18 - 8/31/18)- # of breakfast meals provided at sites in municipalities	13,134	-
Summer Meals Program- (7/1/18 - 8/31/18) # of lunch meals provided at sites in municipalities	15,225	-
Summer Meals Program (6/25/19 - 6/30/19)- # of breakfast meals provided at sites in municipalities	862	-
Summer Meals Program- (6/25/19 - 6/30/19) # of lunch meals provided at sites in municipalities	1,126	-
After School Snack	16,528	-
After School Dinner	17,117	-
TOTAL	68,316	4
VOLUNTEERS		
Summer Meals # of Volunteers	25	-
Summer Meals # Volunteer Hours	789	-
TEFAP # of Volunteers	260	36
TEFAP # of Volunteer Hours	614	58

2018-2019 CAPSC Service Stats
Strafford County Totals Town of Durham

TEFAP # of Volunteer Miles	1,933	64
Value of goods and services provided	Strafford County	Durham
Electrical Assistance (average \$436 per household)	\$1,453,615.42	\$9,126.00
Fuel Assistance (average \$947.53 per house)	\$2,424,728.08	\$9,475.30
Homeless Outreach	\$7,389.73	
Coordinated Entry	\$4,677.00	
Homeless Prevention	\$156,317.52	\$500.00
Head Start	\$2,559,197.56	\$0.00
Early Head Start	\$1,887,454.80	\$0.00
Early Head Start Child Care Partnership	\$1,093,784.00	\$0.00
Home Visiting - Health Families America	\$148,500.00	\$0.00
Home Visiting - Comprehensive Family Supports and Services	\$160,000.00	\$0.00
Child care	\$559,000.00	\$0.00
Neighbor Helping Neighbor	\$36,817.95	
Senior Transportation (\$24.89 per ride)	\$60,880.94	\$5,077.56
Employment Programs (WPS-WIA Adult & Displaced)	\$74,760.00	\$0.00
CDFA Early Childhood Education Grant	\$0.00	\$0.00
Housing Support Services (Covered Bridge/Woodbury Mills/Bradley Commons)	\$27,968.00	\$0.00
Weatherization Assistance	\$2,162,184.52	\$32,234.57
TEFAP Food Distribution in \$ Value	\$274,107.92	
TEFAP Volunteer Hours @ 8.50 an Hour	\$5,219.00	\$493.00
TEFAP # of Volunteer Mileage @.44 a Mile	\$850.70	\$28.16
Emergency Food distributed from CAP offices for all residents in Strafford County @ \$40 per pantry	\$143,080.00	\$80.00
Thanksgiving (Baskets) @ 50.00 per Basket	\$19,900.00	\$0.00
Christmas (Baskets) @ 40.00 per Basket	\$13,960.00	\$80.00
Summer Meals (Meals) @ 2.2325 Per Breakfast (7/1/18 - 8/31/18)	\$29,321.66	\$0.00
Summer Meals @ 3.9225 Per Lunch (7/1/18 - 8/31/18)	\$59,720.06	\$0.00
Summer Meals (Meals) @ 2.2975 Per Breakfast (6/25/19 - 6/30/19)	\$1,980.45	\$0.00
Summer Meals @ 4.0325 Per Lunch (6/25/19 - 6/30/19)	\$4,540.60	\$0.00
Summer Meals Volunteer Hours @ 9/Hour	\$7,101.00	\$0.00
After School Snack @.91 per meal	\$15,040.48	\$0.00
After School Supper @3.545 per meal	\$60,679.77	\$0.00
TOTAL	\$13,452,777.16	\$57,094.59

2017-2018 Service Stats
Strafford County Totals Town of Durham

NUMBER OF RESIDENTS/HOUSEHOLDS SERVED	Strafford County	Durham
Electrical Assistance- # households	1732	18
Fuel Assistance- # households	2570	15
Homeless Outreach	111	
Coordinated Entry	1064	
Homeless Prevention (sec dep, RRH, Prevention)	130	0
Head Start- # of children	194	0
Early Head Start- # of children	154	0
Early Head Start Child Care Partnership # of children	47	0
Home Visiting - Health Families America # of families	33	0
Home Visiting - Comprehensive Family Supports and Services # of families	80	0
Childcare- # of children	50	0
Neighbor Helping Neighbor- # of households	117	1
Senior Transportation- # of rides	3336	349
Weatherization Assistance- # of homes	143	0
Work Programs	0	
Employment Programs (WPS&WIOA)	124	1
CDFA Early Childhood Education Grant	7	0
Housing Support Services (Covered Bridge)	65	
TOTAL	9957	384
Average		4%
NUMBER OF GOODS PROVIDED	Strafford County	Durham
TEFAP Pounds of Food distributed to Strafford County Food Pantries	188,437.95	
Emergency Food distributed from CAP offices for any residents in Strafford County	3048	5
Thanksgiving - # of baskets	370	0
Christmas- # of baskets	162	0
Summer Meals Program (7/1/17 - 8/31/17)- # of breakfast meals provided at sites in municipalities	9331	0
Summer Meals Program- (7/1/17 - 8/31/17) # of lunch meals provided at sites in municipalities	11814	0
Summer Meals Program (6/25/18 - 6/30/18)- # of breakfast meals provided at sites in municipalities	606	0
Summer Meals Program- (6/25/18 - 6/30/18) # of lunch meals provided at sites in municipalities	752	0
After School Snack	20181	0
After School Dinner	20334	0
TOTAL	66,598.00	5
VOLUNTEERS	0	
Summer Meals Volunteer Hours	520	
TEFAP # of Volunteers	272	21

2017-2018 Service Stats
Strafford County Totals Town of Durham

TEFAP # of Volunteer Hours	544	41
TEFAP # of Volunteer Miles	1574	37

Value of goods and services provided	Strafford County	Durham
Electrical Assistance (average \$436 per household)	\$ 755,152.00	\$ 7,848.00
Fuel Assistance (average \$649 per house)	\$ 1,783,580.00	\$ 9,735.00
Homeless Outreach	\$ 6,966.00	
Homeless Prevention	\$ 134,838.40	\$ -
Head Start	\$ 2,559,197.56	\$ -
Early Head Start	\$ 1,887,454.80	\$ -
Early Head Start Child Care Partnership	\$ 1,093,784.00	\$ -
Home Visiting - Health Families America	\$ 148,500.00	\$ -
Home Visiting - Comprehensive Family Supports and Services	\$ 160,000.00	\$ -
Child care	\$ 559,000.00	\$ -
Neighbor Helping Neighbor	\$ 24,885.25	\$ 45.61
Senior Transportation (\$23.70 per ride)	\$ 79,063.20	\$ 8,271.30
Employment Programs (WPS-WIA Adult & Displaced)	\$ 88,288.00	\$ 712.00
CDFA Early Childhood Education Grant	\$ 1,468.64	\$ -
Housing Support Services (Covered Bridge)	\$ 18,670.23	\$ -
Weatherization Assistance	\$ 547,162.59	\$ -
Work Programs	\$ -	
TEFAP Food Distribution in \$ Value	\$ 144,322.61	
TEFAP Volunteer Hours @ 8.50 an Hour	\$ 4,624.00	\$ 348.50
TEFAP # of Volunteer Mileage @ .44 a Mile	\$ 692.56	\$ 16.28
Emergency Food distributed from CAP offices for all residents in Strafford County @ \$40 per pantry	\$ 121,920.00	\$200.00
Thanksgiving (Baskets) @ 50.00 per Basket	\$ 18,500.00	\$0.00
Christmas (Baskets) @ 40.00 per Basket	\$ 6,480.00	\$0.00
Summer Meals (Meals) @ 2.1875 Per Breakfast (7/1/17 - 8/31/17)	\$ 20,411.56	\$ -
Summer Meals @ 3.8325 Per Lunch (7/1/17 - 8/31/17)	\$ 45,277.16	\$ -
Summer Meals (Meals) @ 2.2325 Per Breakfast (6/25/18 - 6/30/18)	\$ 1,352.90	\$ -
Summer Meals @ 3.9225 Per Lunch (6/25/18 - 6/30/18)	\$ 2,949.72	\$ -
Summer Meals Volunteer Hours @ 9/Hour	\$ 4,680.00	\$ -
After School Snack @ .88 per meal	\$ 17,759.28	\$0.00
After School Supper @3.4625 per meal	\$ 70,406.48	\$0.00
TOTAL	\$ 10,307,386.93	\$ 27,176.69

2016-2017 Service Stats
Strafford County Totals Town of Durham

NUMBER OF RESIDENTS/HOUSEHOLDS SERVED	Strafford County	Durham
Electrical Assistance- # households	2959	31
Fuel Assistance- # households	2581	10
Homeless Outreach	157	0
Homeless Prevention (sec dep, RRH, Prevention)	135	1
Head Start- # of children	205	0
Early Head Start- # of children	149	0
Early Head Start Child Care Partnership # of children	46	0
Home Visiting - Health Families America # of families	94	1
Home Visiting - Comprehensive Family Supports and Services # of families	62	0
Child care- # of children	44	0
Neighbor Helping Neighbor- # of houses	180	1
Senior Transportation- # of rides	3721	369
Weatherization Assistance- # of homes	55	0
Work Programs	0	
Employment Programs (WPS&WIA)	103	2
Housing Support Services (Covered Bridge & Woodbury Mills)	69	
TOTAL	10560	415
Average		4%
NUMBER OF GOODS PROVIDED	Strafford County	Durham
Emergency Food distributed from CAP offices for any residents in Strafford County	1971	4
Thanksgiving - # of baskets	349	0
Christmas- # of baskets	226	0
Summer Meals Program- # of breakfast meals provided at sites in municipalities	9449	0
Summer Meals Program- # of lunch meals provided at sites in municipalities	12645	0
After School Snack	16424	
After School Dinner	16226	
TOTAL	57290	4
VOLUNTEERS	Strafford County	Durham
Summer Meals <u>Volunteer Hours</u>	50.25	
TEFAP # of Volunteers	193	24
TEFAP # of Volunteer Hours	591.95	57
TEFAP # of Volunteer Miles	773.5	20
TOTAL	1608.7	101

2016-2017 Service Stats
Strafford County Totals Town of Durham

Value of goods and services provided	Strafford County	Durham
Electrical Assistance (average \$436 per household)	\$ 1,290,124.00	\$ 13,516.00
Fuel Assistance (average \$649 per household)	\$ 1,675,069.00	\$ 6,490.00
Homeless Outreach	\$ 6,612.00	\$ -
Homeless Prevention	\$ 129,756.18	\$ 328.00
Head Start	\$ 2,205,390.00	\$ -
Early Head Start	\$ 1,792,619.00	\$ -
Early Head Start Child Care Partnership	\$ 1,051,744.00	\$ -
Home Visiting - Health Families America	\$ 423,000.00	\$ 4,500.00
Home Visiting - Comprehensive Family Supports and Services	\$ 82,600.00	\$ -
Child care	\$ 491,920.00	\$ -
Neighbor Helping Neighbor	\$ 35,946.24	\$ 200.00
Senior Transportation (\$23.70 per ride)	\$ 88,187.70	\$ 8,745.30
Employment Programs (WPS-WIA Adult & Displaced)	\$ 73,336.00	\$ 1,424.00
Housing Support Services (Covered Bridge & Woodbury Mills)	\$ 21,571.15	
Weatherization Assistance	\$ 302,394.97	
Work Programs	\$ -	
TEFAP Food Distribution in \$ Value	\$ 185,877.80	
TEFAP Volunteer Hours @ 8.50 an Hour	\$ 5,031.58	\$ 484.50
TEFAP # of Volunteer Mileage @ .44 a Mile	\$ 340.34	\$ 8.80
Emergency Food distributed from CAP offices for all residents in Strafford County @ \$40 per pantry	\$78,840.00	\$160.00
Thanksgiving (Baskets) @ 50.00 per Basket	\$17,450.00	\$0.00
Christmas (Baskets) @ 40.00 per Basket	\$9,040.00	\$0.00
Summer Meals (Meals) @ 2.1325 Per Breakfast	\$ 20,149.99	\$ -
Summer Meals @ 3.745 Per Lunch	\$47,355.53	\$ -
Summer Meals Volunteer Hours @ 9/Hour	\$ 452.25	\$ -
After School Snack @.86	\$14,124.64	
After School Dinner @3.39	\$55,006.14	
TOTAL	\$10,103,938.51	\$ 35,856.60

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Lamprey Health Care

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1 – June 30

Key Contact Person: Lauren Garza

Mailing Address: 207 South Main Street, Newmarket, NH 03857

Telephone Number: (603)292-7240 E-mail address: lgarza@lampreyhealth.org

Amount of funding requested from the Town of Durham \$ 3,600

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.

Lamprey Health Care the first and largest community health center in New Hampshire. The mission at Lamprey Health Care is to provide primary medical care and health-related services, with a focus on prevention and lifestyle management, to individuals & families of all ages – regardless of their insurance status or ability to pay. Lamprey Health Care provides a medical home for the patients and communities we serve. In addition to primary health care, Lamprey Health Care offers access to many health services at one location making it easier to access, their health care needs. We offer convenient, caring and affordable health care for all. Lamprey Health Care's Senior Transportation Program provides people 60 years of age and older, and adults with disabilities transportation to and from medical appointments and pharmacies which provides them with consistent access to health care. Weekly rides to the grocery store gives riders the opportunity to access fresh food such as produce, physical and social activity, all of which contribute to their health and independence. By promoting a healthy diet and exercise we aim to decrease the prevalence of obesity, diabetes, heart disease and stroke. Our volunteer friendly caller program encourages socialization and assists elderly clients by identifying specific un-met needs in their life and helping them find services within the community to address these

needs. The social aspect of the transportation is a key component of the program and the ultimate goal of keeping seniors healthy, mentally and physically, and independent in their homes. Not only do our volunteers reach out to the clients, but the clients themselves provide feedback on services and social outings that they would enjoy. Once a month an event of their choice is scheduled which allows the group additional time to enjoy the community and each other's company. These social interactions are critical in reducing feelings of isolation which can lead to depression and other behavioral health issues.

- Attach a copy of your most recent audit and Form 990.
 - See Attached

- Describe how these funds will be used (attach statement if additional space is required).

Lamprey Senior Transportation Program provides seniors 60 years of age and older and adults transportation to and from medical appointments and pharmacies which provides clients with consistent access to health care. Our weekly trip to the grocery store provides seniors with the opportunity to access fresh produce, which encourages a healthy and active lifestyle. By promoting a healthy diet and exercise we aim to decrease the prevalence of obesity, diabetes, heart disease and stroke. Our volunteer friendly caller program encourages socialization and assists elderly clients by identifying specific un-met needs in their life and helping them find services within the community to address these needs. The social aspect of the transportation is a key component of the program and the ultimate goal of keeping seniors healthy, mentally and physically, and independent in their homes. Not only do our volunteers reach out to the clients, but the clients themselves provide feedback on services and social outings that they would enjoy. Once a month an event of their choice is scheduled which allows the group additional time to enjoy the community and each other's company. These social interactions are critical in reducing feelings of isolation which can lead to depression and other behavioral health issues.

Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received
Atkinson	1800	500	500
Auburn	500	500	500
Barrington	2200	2200	2200
Brentwood	2205	2205	2205
Candia	1854	1854	1854
Danville	2400	2400	2400
Deerfield	4000	3000	4000
Durham	3600	3600	3600
East Kingston	500	500	500
Epping	3390	3390	3390
Exeter	6189	6180	6180
Fremont	4100	4100	4100
Hampstead	1600	1600	1600

Hampton	4200	4200	4200
Hampton Falls	700	700	700
Kensington	550	550	
Kingston	4500	4500	3235
Lee	3200	3200	3200
Newfields	550	600	600
Newton	1800	1600	1600
North Hampton	1800	1800	750
Northwood	4500	4500	4500
Nottingham	4500	4500	4500
Plaistow	3090	3000	3090
Raymond	6500	6500	
Sandown	2781	1274	955
Seabrook	3800	3800	
Stratham	3000	3000	3000
Wilton	1000	1000	1000

Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description: Community Health Center	FY 2017 Clients Served	FY 18 Clients Served	FY 19 Clients Served/Anticipated
Residents of Atkinson	17	17	19
Residents of Auburn	21	143	145
Residents of Barrington	137	118	120
Residents of Brentwood	141	168	171
Residents of Candia	179	110	112
Residents of Danville	129	343	348
Residents of Deerfield	408	152	154
Residents of Durham	183	25	25
Residents of East Kingston	31	641	651
Residents of Epping	712	503	511
Residents of Exeter	588	331	336
Residents of Fremont	338	34	35

Residents of Hampstead	61	17	17
Residents of Hampton	205	163	165
Residents of Hampton Falls	13	3	3
Residents of Kingston	41	9	9
Residents of Lee	167	149	151
Residents of Newfields	278	248	252
Residents of Newmarket	95	80	81
Residents of Newton	1474	5	5
Residents of North Hampton	71	1307	1327
Residents of Northwood	40	36	37
Residents of Nottingham	130	117	119
Residents of Plaistow	373	317	322
Residents of Raymond	52	48	49
Residents of Sandown	1930	116	118
Residents of Seabrook	119	1825	1852
Residents of Stratham	180	3	3
Total Clients Served	146	99	100
Program #2 Description:	FY 2017	FY 2018	FY 2019 Clients
Transportation	Clients Served	Clients Served	Served/Anticipated
Residents of Atkinson	0	0	0
Residents of Auburn	0	0	0
Residents of Barrington	4	3	3
Residents of Brentwood	8	8	8
Residents of Candia	3	3	3
Residents of Danville	4	1	1
Residents of Deerfield	6	5	5
Residents of Durham	5	2	2
Residents of East Kingston	11	4	4
Residents of Epping	31	24	24
Residents of Exeter	50	41	41
Residents of Fremont	10	7	7
Residents of Hampstead	1	2	2
Residents of Hampton	24	20	20
Residents of Hampton Falls	0	2	2
Residents of Kingston	6	5	5
Residents of Lee	9	5	5
Residents of Newfields	2	5	5
Residents of Newmarket	58	49	49
Residents of Newton	11	7	7

Residents of North Hampton	2	1	1
Residents of Northwood	2	8	8
Residents of Nottingham	3	1	1
Residents of Plaistow	4	2	2
Residents of Portsmouth			
Residents of Raymond	27	31	31
Residents of Sandown	7	17	17
Residents of Seabrook	28	19	19
Residents of Stratham	3	1	1
Total Clients Served	319	279	283

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):
 - ❖ *The level of funding Lamprey Health Care is requesting from the Town of Durham is based on the actual volume of services provided to the Durham Community.*
- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

With 48 years of providing health and transportation services, LHC is well known in the community and in NH. Our Medical Home is well-established with 9 Primary Care Physicians, 1 Pediatricians, 2 Obstetrician/Gynecologists, 9 Nurse Practitioners, 3 Physician Assistants, 3 Behavioral Health Specialists and nursing staff and support staff. LHC has had long standing relationship and support from state and federal agencies as well as local municipalities and donations.

With two eighteen passenger accessible buses, a Caravan and a Forester LHC Senior Transportation Program is well equipped to provide services to the residents of Durham. We have the resources and funding in place to continue assisting the elderly and disabled.

With all of LHC's resources and relationships we eliminate or keep requests for the need for residents to apply for Taxi vouchers and medical vouchers from the Town of Durham's Welfare budget.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Easterseals New Hampshire / (Homemakers)

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Sept. 1- Aug. 31

Key Contact Person: Laurie Duff, Director Senior Services

Mailing Address: 555 Auburn St. Manchester, NH 03103

Telephone Number: (603) 621-3422 E-mail address: lduff@eastersealsnh.org

Amount of funding requested from the Town of Durham \$6,000

- ✓ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- ✓ Attach a copy of your most recent audit and Form 990.
- ✓ Describe how these funds will be used (attach statement if additional space is required).

Easterseals NH Homemakers & Health Services respectfully requests \$6,000 appropriated in the Town of Durham's budget to support the provision of services to residents of the town through the Easterseals NH Homemakers & Health Services program to include medical Adult Day care, and in-home nursing care and/or non-medical in-home care. These services include behavioral health care, home-health aide, personal care, and home support.

Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
Durham	\$4,000	\$4,000	\$6,000 (this request)
Barrington	-	\$3,868	\$3,868
Farmington	-	\$2,011	\$2,011
Lee	\$708	\$1,200	\$1,500
Madbury	-	\$1,000	\$1,000
Middleton	-	\$825	\$1,000
Milton	-	\$1,839	\$2,500
Rollingsford	\$1,000	\$1,000	\$1,000
Somersworth	\$7,200	\$7,200	-
Strafford	\$433	-	\$3,200
Rochester	\$11,000	-	\$10,000

Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

PLEASE SEE ATTACHED

For your application to be considered complete, please respond fully to the following questions:

Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The mission of Homemakers & Health Services is to provide vital nursing, behavioral health, home health aide, personal care, home support and adult medical day care services to people in our community to help them remain as independent as possible and live with safety in their own homes. This request for \$6,000 will be used to help us cover the cost of the non-reimbursable and/or "free" health care services provided to Durham residents. In FY19, this totaled \$26,236 for 13 clients. Funding from the town of Durham is essential to ensuring that residents who do not have the means to pay can continue to receive needed care.

What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Regrettably, if the services provided by ESNH HHS were not available, low income seniors would experience a shortage of services. Homemakers & Health Services has a proven track record of serving more low income residents than other agencies in Strafford County. Because many of our clients are not able to pay for the services due to low-income status, and because we don't want to turn anyone away who has a verified need, we find ourselves filling a critical service gap. If we are not awarded funding from Durham, it will directly impact our ability to provide these services, and low income seniors may have nowhere else to turn for help. Homemakers & Health Services is confident that investment in at-home care and Adult Day can result in savings to the community as these services prevent unnecessary or premature admission to nursing homes and avoidable institutionalization.

Easterseals New Hampshire
Homemakers & Health Services
FY2020 Town of Durham Request for Funding
Prospectus

Easterseals NH's mission is provide exceptional services to ensure that people with disabilities or special needs and their families have equal opportunities to live, learn, work, and play in their communities. Since its inception in 1936, Easterseals NH has developed a strong community presence and has been instrumental in establishing the industry standard of care for health and social services in New Hampshire. While originally focused on children, the organization has grown rapidly in response to the changing needs of our communities. Easterseals NH currently provides 12 core programs that include our Child Development Centers and Family Resource Center, Early Supports and Services, Autism Services, Residential & Educational Services, Special Transportation Services, Camps and Recreation, Community Based Services, Workforce Development, Substance Use Treatment Services, Senior Services, Oral Health Services, and Military & Veterans Services.

Through our diverse array of programs that address critical needs across the lifespan, last year alone, we assisted 27,818 children, adults, and seniors throughout New Hampshire. In keeping with our vision to make services available to all, \$8.6 M in free or subsidized services was provided to those families that could not afford them.

Easterseals NH employs 1,600 people around the state to provide high quality care for the people we serve.

Easterseals NH opened our Senior Services program in 1974 in response to a community need for a social Adult Day program in Manchester, NH, in order to provide a supportive, structured environment for frail or isolated seniors, including people with Alzheimer's disease and related dementias (ADRD). In September of this year, The Homemakers Health Services merged with Easterseals in order to enhance the service capacity of both entities. The mission of Homemakers & Health Services (a service within the Easterseals NH family of programs) is to provide vital nursing, behavioral health, home health aide, personal care, home support and adult medical day care services to people residing in Strafford County to help them remain as independent as possible and live with safety in their own homes.

Easterseals New Hampshire			
Town of Durham- Request for Funding			
FY 2020 Budget Year			
Home Health Program**	FY 2017	FY 2018	FY 2019
Town/City			
Barrington	13	14	0
Dover	69	52	9
Durham	13	8	1
Farmington	28	21	2
Lee	1	0	0
Madbury	0	0	0
Middleton	0	0	0
Milton	5	6	0
New Durham	1	3	2
Rochester	149	131	7
Rollinsford	4	3	0
Somersworth	62	53	10
Strafford	5	5	0
Other	4	2	8
Home Support Program	FY 2017	FY 2018	FY 2019
Town/City			
Barrington	5	6	6
Dover	72	69	90
Durham	10	9	12
Farmington	19	20	19
Lee	1	3	4
Madbury	0	0	0
Middleton	2	1	0
Milton	2	1	3
New Durham	2	1	2
Rochester	121	117	125
Rollinsford	3	2	2
Somersworth	31	33	49
Strafford	6	7	7
Other	4	0	0
Adult Day Care Program	FY 2017	FY 2018	FY 2019
Town/City			
Barrington	1	2	7
Dover	10	12	4
Durham	1	2	0
Farmington	4	3	4
Lee	0	0	0
Madbury	0	0	0
Middleton	0	2	0

Milton	1	3	0			
New Durham	0	1	1			
Rochester	28	31	36			
Rollinsford	1	2	0			
Somersworth	11	13	7			
Strafford	1	2	0			
Other	0	0	7			
*Home health numbers in FY 2017 & 2018 include Medicare clients prior to merger with Easterseals						
as well as PCSP clients which in FY 19 are in Homemakers						
Note-some clients may have more than 1 service so this is not an unduplicated count.						

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Cross Roads House, Inc.

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1-June 30

Key Contact Person: Jessica Parker

Mailing Address: 600 Lafayette Road, Portsmouth, NH 03801

Telephone Number: (603) 436-2218 E-mail address: j.parker@crossroadshouse.org

Amount of funding requested from the Town of Durham \$750.00

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required). Funds will be used to provide operating support for the shelter, which is open 24/7/365. Operating expenses include food for residents and other resident services, payroll, insurances, utilities, and facility maintenance. Our staff includes social work case managers who work directly with our residents to identify their housing, employment and health needs and make referrals to connect them appropriate supportive services.

- Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
PLEASE SEE ATTACHED LISTING			

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2017 Clients Served	FY 2018 Clients Served	FY 2019 Clients Served/Anticipated
Emergency and Transitional Shelter programs			
Residents of Durham	1 person/15 bed nights	3 people/41 bed nights of service	0 people/0 bed nights of service
Total Clients Served	515	527	446
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The level of funding requested is not directly related to the actual services provided to Durham residents. Nearly two thirds of our funding comes from private donors. We depend heavily upon municipalities to support our services and maintain our capacity. Over the years, the residents of Durham have generously supported Cross Roads House, and are one reason we are still able to meet the needs of local people experiencing homelessness.

Each year Cross Roads House submits funding requests to all the local municipalities in our service area (Rockingham and Strafford Counties in NH, and Southern York County in ME). The level of funding and the number of people we serve from each city and town varies from year to year. Historically, we have served a relatively small number of people from Durham each year and have therefore kept our funding request level. As you will see in the data attached that shows the level of funding from various municipalities, it varies greatly as does the number of people who stay at the shelter from each town.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Cross Roads House is the largest shelter in our region, and provides the most comprehensive level of services to homeless men, women and children. If our services were not available to Durham residents, the town would be responsible for finding alternative housing for people who have no place to go. Even at a modest hotel rate, the nightly cost would add up quickly and people would not be receiving the case management and supportive services that would assist them in ending their homelessness. Cross Roads House provides a critical safety net for some of the most vulnerable members of our community. If our services were not available, the health and well-being of the people we serve would be greatly jeopardized.

Cross Roads House Prospectus

Mission Statement

At Cross Roads House:

- We protect men, women, and children experiencing homelessness in the Greater Seacoast area from exposure and hunger.
- We provide secure, transitional shelter for those seeking to break the cycle of homelessness.
- We support individuals and families by providing them with the opportunity to move with dignity and purpose to stable and decent housing

Overview and Services Provided

Since 1982 Cross Roads House has been providing emergency and transitional shelter to homeless men, women, and children in the NH Seacoast area. We work to meet the immediate needs of homeless families and individuals, and to provide them with the tools and guidance they need to successfully return to permanent housing. In the year ended June 30, 2019, we provided 34,124 bed nights of shelter to 446 people, including 30 families with 62 children.

At Cross Roads House, we provide:

- Emergency and transitional shelter programs
- Three meals a day provided to residents
- Dinner meal prepared and served by volunteers seven nights/week
- Needs assessments and case management services
- Access to a variety of services on-site (e.g., mental health and substance use disorders counseling, primary medical and dental care, AA & NA meetings)
- Referrals to services throughout the community (e.g., public housing, rehab, counseling, parenting support, Community Action Programs, and more)
- Support and direction for returning to permanent housing
- “Rent Ready” and “Ready to Work” seminar classes
- Post-shelter support provided by Housing Stability Case Managers to help maintain housing
- HUD Funded Permanent Supportive Housing (Housing First) Program
- Permanent affordable rental housing for up to 12 individuals in our facility located on Greenleaf Ave. in Portsmouth.

Our vision is “Breaking the cycle of homelessness”. We do this by continually striving to improve our resident outcomes, which are measured annually. Every year we measure number of residents served, resident lengths of stay, number of residents who successfully move to permanent housing, and recidivism rates, in order to develop effective programs and services.

Highlights from our last fiscal year (ending 6/30/19), are illustrated in the following outcomes:

- Our emergency shelter for single adults operated beyond our normal capacity 63% of nights. From November 1, 2018 through June 30, 2019, our emergency shelter was beyond our normal capacity 94% of nights.
- Our average length of stay was 77 days
- Eighty-two percent of all residents who stayed 90 days or more, including 100% of families, moved to permanent housing.

- Our recidivism rate decreased to 5% for all residents who move from Cross Roads House to permanent housing. Our family recidivism rate was 0%. Recidivism is measured by the number of single adult and family households who exited Cross Roads House to permanent housing from 7/1/2017 to 6/30/2018, who had returned to Cross Roads House by 6/30/19.
- Our volunteers provided over 21,000 dinner meals to residents

As noted above, Cross Roads House provides vital services to the homeless in our community. As the largest shelter provider in our area, we provide a critical safety net for those in need. If our services were not available, local towns would be obligated to send homeless families and individuals to shelters out of the area or have to put people in motel rooms which would be very costly. There are many benefits to keeping people close to support services, employment, and schools in their own community.

Given the breadth of service we provide at the funding level we are requesting, we hope the town sees Cross Roads House as a good value and will consider this request for support for the coming year.

Town Funding for
Cross Roads House

	July 18 - June 19	July 17-June 18	July 16 - June 17	July15- June 16
CDBG				
CDBG Portsmouth	17,000	9,500	15,200	8,500
City of Dover	8,019	8,390	7,500	12,000
City of Rochester	12,000	10,250	5,000	3,500
Total CDBG	37,019	28,140	27,700	24,000
Town Warrants				
City of Portsmouth - Welfare Dept.	50,000	40,000	24,092	23,390
Durham, Town of		750	750	750
Eliot		1,500		
Exeter Town of	3,500	3,500	3,500	3,500
Greenland, Town of	1,000	1,000	1,000	1,000
Hampton, Town of	15,000	15,000	15,000	15,000
Kittery, Town of	2,000	2,000	0	2,000
Newfields, Town of	400			
Newmarket, Town of	1,000	1,000	0	0
North Hampton, Town of	2,500	2,500	0	0
Rye, Town of	1,250	1,250	1,250	1,250
Seabrook, Town of	3,168	0	3,500	3,500
Somersworth	1,000	0	0	0
Stratham, Town of	1,000	1,000	1,000	600
York, Town of	1,500	1,200	2,000	1,000
Wakefield, Town of	1,000	1,000		
Total Town Warrants	84,318	71,700	52,092	51,990
TOTAL	122,087	99,840	79,792	75,990

CROSS ROADS HOUSE
Board of Directors 2019-2020

Name	Affiliation*	Town of Residence	Phone	Email Address	Committees	Term Began	Term Ends
Adams, Michael	Architect	Greenland	W: 603-957-4221	mcadamsaia@gmail.com	Building	2016	2022
Ade, Richard	Ocean Properties Ltd.	Portsmouth	W: 603-559-2101	rich.ade@oceanprop.com	Program	2011	2020
Allison, Tim	UNH	Portsmouth	C: 603-502-4450	tim_allison@hotmail.com	Development	2012	2022
Bresette, Suzanne	Stratogé Partners	North Hampton	C: 978-857-7056	suzanne@bresette.com	Executive, Program, Development	2007	2022
Brown, Bob Treasurer	Self employed/consultant	North Hampton	C: 603-781-0100	rbrown1843@aol.com	Finance	2011	2020
Campbell, Eric	Bottomline Technologies, Inc.	York, ME	W: 603-501-4898	ecampbell@bottomline.com	Program	2015	2021
Cloutier, Denis	CSNH	New Castle	W: 603-641-9666	denis@csnh.us	Program, Building	2012	2022
Cohen, Ken	Psychiatrist	Kensington	H: 603-772-2909	kenhcohen@comcast.net	Executive, Program	2013	2022
Dillon, Denis	McLane Middleton	Rye	W: 603-334-6921	denis.dillon@mclane.com	Executive, Finance, Nominating & Governance, Development	2004	2021
Drew, Kathryn	Merrill Lynch Wealth Management/Bank of America Corp.	Rye	W: 603-433-1170	kathryn_drew@ml.com	Nominating & Governance	1999	2021
Martindale, Vivan	Retired	Hampton	H: 603-601-7468	vmartindale@TTLIC.NET	Program	2006	2022
Moore, Vanda Secretary	Sprague Energy	Rye	C: 617-283-5876	rosstartan@comcast.net	Executive, Development	2013	2022
Scourby, Lex	Chicken of the Sea Frozen Foods	Portsmouth	C: 603-498-4887	alexander.scourby@thaiunion.com	Executive, Finance, Nominating & Governance, Development	2003	2021

*Some members do not have professional affiliations because they are retired, self-employed, or unemployed

**CROSS ROADS HOUSE
Board of Directors 2019-2020**

Silva, Chuck Vice President	Albany International, Corp.	Portsmouth	W: 518-445-2277	Charles.Silva@albint.com	Executive, Nominating & Governance	2015	2021
St. Jean, Ben President	Clipper Strategic Consulting, LLC	Portsmouth	W: 603-205-5772	benstjean@outlook.com	Executive, Finance, Building	2015	2021
St. Martin, Joe	Pro Resins & Colors, Inc.	Exeter	C: 603-553-4553	joe_stmartin@yahoo.com	Finance	2015	2022
Worboys, Mary Lee	Retired	Durham	H: 603-868-1490	mlworboys@comcast.net	Program	2011	2020

*Some members do not have professional affiliations because they are retired, self-employed, or unemployed



Dear Town of Durham NH,

We are requesting support as a non profit 501 C (3) shelter for humans experiencing homelessness here in Strafford County. We are requesting funding from the Town of Durham at a level of \$2,000 in order to continue our mission of serving vulnerable families in the Strafford County,

We make available to the welfare officers from each town and city in Strafford County, a placement for families experiencing homelessness and provide comprehensive programming from a two generational approach to work to alleviate poverty. Last year we did not have an intake from your town however, in years past we have served residents from Durham NH. We did serve multiple families last year and were able to help 100 percent of our families served find permanent housing.

In order to provide services we are requesting financial support from our entire county area in hopes that our budget of \$184,000 can be met. To provide perspective other shelters in the county that have the same capacity as HCSC have budgets of \$382,000 to \$415,000 annually.

Our mission and Values statement can be found below:

Mission:

The Homeless Center for Strafford County (HCSC) provides community members and families with shelter, case management, and educational programs that lead to self-sufficiency and permanent housing.

The Center's commitment goes beyond simply providing a roof over a family's head, we strive to provide families with the tools to get back on their feet and into permanent, sustainable housing.

Attached please find our W-9 and our Status Letter as a non profit 501 C (3). Often because we have the words "Strafford County" in our name there exists an assumption we are funded by county government monies. We are not funded by state or government monies; we are funded by towns, cities, individual donors and by businesses and corporations in our area and in part by the United Way.

Thank you in advance for considering our request.

Respectfully,

Tracy S. Hardekopf, MS, MPP, SHRM-SCP
Executive Director, Homeless Center for Strafford County



Programming- HOMELESS CENTER FOR STRAFFORD COUNTY

At the Homeless Center for Strafford County we work with individuals and families to create the building blocks needed for movement into permanent housing.

Most of our Clients are working people that hold at least one work role. Other clients are people living with disabilities that need connections to external services that will provide the support needed to maintain a living environment long term.

In 2018 we served 28 families and 62 individuals at our Center. These families came from 11 different towns and cities and towns of New Hampshire.

We are a mid barrier shelter that expects clients to be clean and sober, work or volunteer daily and participate in setting goals with our case management staff. Case management drives the forward progress of each resident at the center.

We focus on a two generational approach to alleviating homelessness. We do this by focusing our programming on both parents and children. We use evidence based research to drive the physical configuration of the shelter and the programming for the residents here.

All residents to the shelter live in individual family rooms and share communal spaces such as restrooms, living-room, kitchen and dining spaces.

All residents participate daily in multiple areas of our programming.

Comprehensive Programming Areas:

- Resume Creation
- Job Interview Skills
- Employment Searches
- Housing Searches
- Landlord Advocacy
- Financial Literacy
- Reading Literacy
- Bridge to External Services
- Budgeting Skills
- Nutritional Classes
- Nurturing Parenting Classes
- Support for obtaining High School Equivalency
- Support for College Enrollment
- Connections to Work Apprenticeships
- Support for obtaining and reinstating Driver's Licensing
- Physical and Mental Health Insurance Enrollment
- Childhood reading programming
- Children's Enrichment Classes (Cooking, Yoga, Karate, Crafts)
- Shelter, Clothing and Food

The Homeless Center for Strafford County Budget	FY 18/2019 Budget	FY 18/2019 Actual	FY 19/2020 Budget
INCOME:			
CDBG Income			
Dover	7,182.00	8,909.50	7,000.00
Rochester	-	-	-
Restricted-Dover CDBG Land Acquisition	-	-	100,000.00
Restricted-Rochester CDBG Land Acquisition	-	-	50,000.00
Restricted-State CDBG Building Grant	-	-	-
Rochester Grant-Neck Rd Roof	-	-	-
Rochester-Grant Generator	-	-	-
Total CDBG Income	7,182.00	8,909.50	157,000.00
Foundation and Trust Grants	8,000.00	9,200.00	31,000.00
Direct Public Grants - Other	-	1,000.00	-
Direct Public Support			
Restricted-Capital Campaign	-	50.00	90,000.00
Restricted-State Tax Credits	-	-	80,000.00
Restricted-Fund A Need Appeal Pledged	-	-	11,500.00
Annual Appeal	8,000.00	17,125.05	25,000.00
Corporate Contributions	35,000.00	38,729.17	18,600.00
Restricted-Waste Mgmt Capital Grant	-	-	-
Faith Based Org Donations	7,000.00	4,723.02	7,000.00
Indiv Contributions	7,000.00	4,234.15	3,000.00
Municipality - Rochester & Others	16,000.00	16,000.00	2,000.00
Municipality - Other Grants	1,000.00	-	-
Total Direct Support	74,000.00	80,661.39	237,100.00
Fundraising -Board			
Appreciation Dinner	-	-	-
Spring Gala Fundraiser	27,500.00	35,184.80	48,000.00
Total Fundraising Board	27,500.00	35,184.80	48,000.00
United Way			
EFSP Funding	4,200.00	3,700.00	2,500.00
Grants	15,000.00	13,259.59	14,000.00
Individual Contributions	2,000.00	2,226.42	600.00
Total Grants	21,200.00	19,186.01	17,100.00
Interest Income	125.00	2,711.56	3,934.00
Holiday Gifts	-	1,000.00	-
Rental Income			
Forfeited Security Deposits	500.00	2,584.18	-
Individuals	2,000.00	3,782.67	8,000.00
Municipalities	1,000.00	2,000.00	10,000.00
Pleasant St. Unit #1	800.00	-	-
Pleasant St. Unit #2	-	-	-
Rochester Neck Road	-	-	-
Total Rental Income	4,300.00	12,366.85	18,000.00
Misc. Income			
Restricted Income	-	50.00	331,500.00
Operational (Non-Restricted) Income	142,307.00	164,170.21	180,634.00
TOTAL INCOME	142,307.00	164,170.21	512,134.00
EXPENSES:			
Common Expenses			
Accounting	4,221.00	5,143.00	5,040.00
Outside Contract Services	-	100.00	100.00
Legal	250.00	-	25.00
Depreciation	11,742.00	13,727.75	4,326.00
Alarm	10.00	-	-
Grounds Maintenance	500.00	500.00	100.00
Insurance - Property	-	-	-
Janitorial & Pest Control	500.00	500.00	100.00
Water & Sewer	-	12.50	-
Repairs & Maint. - Shelter	1,000.00	1,538.06	500.00
Repairs & Maint. - Transitional	2,000.00	5,240.44	-

The Homeless Center for Strafford County Budget	FY 18/2019 Budget	FY 18/2019 Actual	FY 19/2020 Budget
Supplies - General	300.00	3,262.88	500.00
Cable	858.00	1,558.18	-
Internet	-	-	1,440.00
Heat & Gas	1,410.00	-	-
Total Common Expenses	22,791.00	24,745.11	12,131.00
Transitional Unit Expenses			
Snow Removal	-	-	-
Electric	225.00	583.85	-
Gas - Pleasant St	300.00	575.15	-
Water & Sewer - Pleasant	500.00	345.01	-
Heat - Rochester Neck	-	988.97	-
Total Trans. Unit Expenses	1,025.00	2,492.98	-
Operational Expenses			
Advertising	150.00	180.00	200.00
Books & Subscriptions	500.00	217.00	250.00
Computer Supplies & Repair	300.00	340.00	1,275.00
Drug Testing	-	-	375.00
Dues	715.00	490.00	800.00
Food	100.00	16.97	-
Holiday Gifts	-	-	-
Parenting Class	-	-	-
Volunteer Appreciation	2,000.00	1,661.53	400.00
Other Gifts	100.00	390.00	-
Licenses & Fees	250.00	-	250.00
Lunches - Rotary Club	200.00	62.00	360.00
Office Supplies & Expense	500.00	373.42	500.00
Paypal Fees	100.00	43.53	50.00
Postage	1,000.00	1,033.96	1,200.00
Printing	300.00	-	250.00
Resident - Child Care	-	-	-
Resident - Transportation	-	-	-
Bank Service Charges	50.00	102.49	50.00
Supplies - Operations	500.00	336.85	-
Telephone - Cell	600.00	398.66	480.00
Telephone - Office/Resident	-	1,088.66	600.00
Website Maintenance	250.00	339.95	432.00
Business Registration Fees	75.00	-	75.00
Criminal Background Checks	1,000.00	30.00	750.00
Insurance - Employee Health	3,000.00	15.27	-
Insurance - D&O & W.C.	10,500.00	6,648.00	11,000.00
Resident Expenses	-	610.70	-
Total Operational Expenses	22,190.00	16,882.45	19,297.00
Payroll Expenses			
Salaries	97,649.96	111,797.14	138,128.00
Employer FICA	7,470.22	8,552.50	10,566.79
SUTA/FUTA	750.00	493.14	2,624.43
Payroll Processing Fees	150.00	5.25	-
Total Payroll Expenses	106,020.18	120,848.03	151,319.22
Travel			
Tolls & Parking	250.00	111.20	50.00
Conference Expenses	500.00	-	-
Mileage	1,500.00	132.85	1,500.00
Total Travel Expenses	2,250.00	244.05	1,550.00
Generator Expense	-	-	-
TOTAL EXPENSES	154,276.18	166,292.62	184,297.22
NET INCOME/(LOSS)	\$ (11,969.18)	\$ (1,872.41)	\$ (3,663.22)

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Greater Seacoast Community Health (Goodwin)

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Helen Long

Mailing Address: 100 Campus Drive, Suite 12

Telephone Number: 603-422-8208 X 3322 E-mail address: hlong@goodwinch.org

Amount of funding requested from the Town of Durham \$ 4,752

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY2017 Received	FY2018 Received	FY2019 Received/Anticipated*
Town of Exeter		\$5,000	\$5,000
Town of Greenland	\$3,000	\$0	\$0
Town of Hampton	\$10,000	\$10,000	\$10,000
Town of Hampton Falls	\$400	\$400	\$400
Town of Lee	\$2,993	\$4,003	\$4,003
Town of New Castle	\$750	\$750	\$750*
Town of Newington	\$490	\$490	\$490*
Town of North Hampton	\$1,000	\$1,000	\$1,000
City of Portsmouth	\$15,665	\$13,000	\$15,000*
Town of Rye	\$2,000	\$2,000	\$2,000
Town of Seabrook	\$7,500	\$6,790	\$6,000*
Town of Stratham	\$2,500	\$2,500	\$2,500*

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description: Medical	FY2017 Clients Served	FY2018 Clients Served	FY2019 Clients Served/Anticipated*
Residents of Durham	18	32	30
Residents of Exeter	131	176	140
Residents of Greenland	68	82	80
Residents of Hampton	215	298	271
Residents of Hampton Falls	12	17	14
Residents of Lee	31	40	47
Residents of New Castle	11	14	12
Residents of Newington	12	10	11
Residents of North Hampton	66	90	82
Residents of Portsmouth	835	1045	909
Residents of Rye	77	91	96

Residents of Seabrook	277	386	316
Residents of Stratham	29	40	28
Total Clients Served	1782	2321	2036
Program #2 Description: Dental			
Residents of Durham	24	21	20
Residents of Exeter	102	142	122
Residents of Greenland	26	40	36
Residents of Hampton	124	191	141
Residents of Hampton Falls	5	8	11
Residents of Lee	22	27	29
Residents of New Castle	5	2	1
Residents of Newington	3	3	3
Residents of North Hampton	36	43	26
Residents of Portsmouth	424	625	493
Residents of Rye	30	38	30
Residents of Seabrook	108	143	146
Residents of Stratham	21	29	30
Total Clients Served	930	1312	1088

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

In the calendar year 2018, 53 Durham residents utilized GSCH's services. The majority of them relied on GSCH for medical and/or dental care; 30% (16 individuals) were uninsured and had their care heavily subsidized by GSCH, and Medicaid covered 34%. Nineteen residents took advantage of the parenting and family programs we offer in Portsmouth and other towns. (Some residents used both our Health Center and Family Center)

We expect to serve the same number of Durham residents next year. Our annual average cost per visit is \$297*. (16 uninsured Durham residents served X \$297 = \$4,752)

Our annual cost of serving all Durham residents is approximately \$63,000. (53 X \$1,187* the average cost of serving one client annually).

*These costs are averages based on our annual Uniform Data Survey performance report for the calendar year 2018 that is required by the Bureau of Primary Care.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

The cost of not receiving regular preventive care becomes expensive when the patient ends up

with an undiagnosed illness and requires more advanced care. Patients not receiving regular care will utilize the emergency departments for acute care. In addition to health and dental services, we provide many supports targeted to low-income clients, such as social service coordination, assistance applying for benefits, and childcare and transportation to make it easier for clients to use our services. By providing these services, we help reduce the burden on town welfare staff. For many of these services, we receive no reimbursement even when patients have insurance.

How funds will be used:

We will use funds from the Town of Durham to subsidize a broad range of health and family support services to Durham residents with low incomes who are uninsured and underinsured.



Organization Overview:

Greater Seacoast Community Health, the organization created by the merger of Families First Health & Support Center and Goodwin Community Health, is a community health center and family resource center serving the Seacoast region of New Hampshire. We have locations in Portsmouth, Seabrook, and Somersworth. Our mission is to deliver innovative, compassionate, integrated health services and support that are accessible to all in our community, regardless of ability to pay.

Since 1969 and 1984 respectively, Goodwin Community Health and Families First have been providing health care to residents of Strafford and Rockingham counties who have low incomes and/or are underinsured or uninsured. In the calendar year 2018, eight-six percent of our medical and dental patients were living at or below 200% of the federal poverty level (for example, about \$51,500 or less for a family of four), and 6% were homeless. Seventeen percent were uninsured, and Medicaid covered 36%.

Our core services are primary care, prenatal care, behavioral health care (including substance abuse counseling), medication-assisted recovery for substance abuse, intensive outpatient treatment for substance abuse, dental care, parenting and family programs, medication assistance, benefits enrollment assistance, and care coordination. In addition:

- From our Portsmouth location, we provide home visiting for families facing challenges, and mobile health and dental clinics.
- At our Somersworth location, we have an in-house pharmacy; provide Women, Infants, and Children nutrition services and Commodity Supplemental Food programs; and partner with SOS Recovery Community Centers in Dover and Rochester.

We serve more than 20,000 people who live primarily in communities in eastern Rockingham County and Strafford County. The majority of patients we serve are people with low incomes, uninsured patients, people experiencing homelessness, families with children, and seniors. We make services available regardless of ability to pay by offering an income-based sliding fee scale for uninsured and underinsured patients. Parenting classes, home visiting, and most family programs are free.

Families First Health & Support Center | 100 Campus Drive, Portsmouth, NH 03801 | 603.422.8208

Goodwin Community Health | 311 Route 108, Somersworth, NH 03878 | 603.749.2346

FamiliesFirstSeacoast.org | GoodwinCH.org



American Red Cross
New Hampshire and
Vermont Region

August 19, 2019

Town of Durham
Attn: Gail Jablonski, Business Manager
8 Newmarket Road
Durham, NH 03824

Dear Gail,

Our mission at the American Red Cross is to prevent and alleviate human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Last year, the American Red Cross of New Hampshire and Vermont provided the following services throughout the region:

- We assisted a local family in the face of disaster, on average, once every 17 hours, helping nearly 1,000 individuals.
- We installed more than 4,000 and carbon monoxide detectors in homes through our Home Fire Campaign.
- Trained almost 24,000 people in first aid, CPR, and water safety skills.
- We collected 76,150 units of blood at over 2,500 blood drives. All 40 hospitals in NH and VT depend on Red Cross collections.
- In our region, over 250 service members were connected with their families through the Emergency Communications efforts of our Service to the Armed Forces department.

In order to provide these essential services, the American Red Cross of New Hampshire and Vermont is grateful to receive municipal support from our friends in the Town of Durham. **This year, we respectfully request an appropriation of \$250.00.** These funds will stay right here in our region, so that we can continue to serve your friends and neighbors during their hours of greatest need.

For more information about the work we've been doing in your area, please refer to the attached Impact Sheet for Strafford County.

On behalf of the 1,300 volunteers and staff throughout New Hampshire and Vermont, I thank you for your consideration of this request and your generous history of supporting this essential work.

Sincerely,

Rachel Zelle
Regional Development Specialist

New Hampshire Headquarters • 2 Maitland Street, Concord, NH 03301
Vermont Headquarters • 32 N Prospect Street, Burlington, VT 05401
1-800-464-6692

www.redcross.org/nhvt



American Red Cross
New Hampshire and
Vermont Region

Strafford County Service Delivery

July 1, 2018 - June 30, 2019

Disaster Response

In the past year, the American Red Cross has responded to **15 disaster incidents**, assisting **80 residents** of **Strafford County**. Most commonly, these incidents were home fires. Red Cross workers were on the scene to provide food, clothing, lodging, emotional support, and more to families during their hours of greatest need. Our teams also provide Mass Care to first responders. Things like food, water, and warm drinks strengthen the brave men and women of your local Fire and Police Departments as they answer the call to keep your residents safe.

<u>Town/City</u>	<u>Disasters</u>	<u>Individuals</u>
Barrington	2	11
Dover	3	13
Farmington	2	6
Rochester	4	30
Somersworth	3	16
Strafford	1	4

Home Fire Campaign

Last year, Red Cross staff and volunteers worked throughout **Strafford County** to educate residents on fire, safety and preparedness. We installed **45 free smoke alarms** in homes and helped families develop emergency evacuation plans.

Service to the Armed Forces

We proudly assisted **120** of **Strafford County's Service Members, veterans and their families** by providing emergency communications and other services, including counseling and financial assistance.

Blood Drives

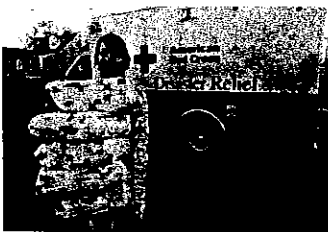
During the last fiscal year, **Strafford County** hosted **192 Blood Drives** with the American Red Cross, collecting an impressive total of **5,856 pints** of lifesaving blood.

Training Services

Last year, **Strafford** hosted **158 courses**, where **1,404 residents** were taught a variety of important lifesaving skills such as First Aid, CPR, Babysitting Skills and Water Safety.

Volunteer Services

Strafford County is home to **52 American Red Cross Volunteers**. We have volunteers from all walks of life, who are trained and empowered to respond to disasters in the middle of the night, to teach safety courses, to help at our many blood drives, and so much more. The American Red Cross is proud that 90% of its staff is made up of volunteers; they are truly the heart and soul of our organization.



**Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)**

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: CASA of New Hampshire

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1 – June 30

Key Contact Person: Julia LaFleur, Development Assistant

Mailing Address: PO Box 1327 Manchester, NH 03105

Telephone Number: 603 626 4600 E-mail address: jlafleur@casanh.org

Amount of funding requested from the Town of Durham \$500

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.

Court Appointed Special Advocates (CASA) of New Hampshire provides a voice for abused and neglected children and youth by empowering a statewide network of trained volunteers to advocate on their behalf so they can thrive in safe, permanent homes.

CASA of NH serves children throughout New Hampshire including children from Durham. Our trained volunteer advocates speak for abused and neglected children's best interests in New Hampshire's family court system- including Dover Family Court, the court that serves children from the Town of Durham. Studies have shown that children with a CASA advocate spend fewer months in foster care, perform better in school and have higher self-esteem than children without a CASA.

- Attach a copy of your most recent audit and Form 990.

- Describe how these funds will be used (attach statement if additional space is required).

Funds are used to recruit, screen, train and supervise volunteer advocates to speak on behalf of abused a neglected children in court. Currently, 10 CASA advocates reside in the Town of Durham and are working hard to serve victimized children in the Durham area. It costs about \$1,460 to train and supervise a volunteer advocate for a year. The support of local communities is not only important to the organization, but also meaningful to our volunteers.

This year, CASA provided advocates for 81% of New Hampshire's neglected and abused children. Our goal to serve 100% of victimized children in need. We continue to see an increase of victimized children across the state, especially with the ongoing opioid epidemic we are facing. About 75% of cases presented to CASA of NH have a substance misuse component. By supporting CASA, you are making it possible for our advocates to continue to work diligently on behalf of children and families to ensure the best possible outcomes for our children while our volume of cases continue to grow.

- Does the organization receive funding from other municipalities? YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
Please see attached list			

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description: Recruitment	FY 2017 Clients Served	FY 2018 Clients Served	FY 2019 Clients Served/Anticipated
Residents of Durham	0	2	4
Residents of <u>New Hampshire</u>	1358	1411	1533
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served	1358	1411	1533
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We request a minimal amount of funding from 237 towns and cities in New Hampshire annually. It costs \$1,460 to train and support a CASA volunteer advocate for a year, but we request \$500 - \$1,000 from most towns to contribute to the cost of ongoing advocacy services.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

If CASA of NH's advocacy services were not available to Durham residents, abused and neglected children would not receive the intensive advocacy services that our organization provides. Instead, the State of New Hampshire would have to pay a board-certified GAL \$60/hour, plus travel costs. CASA estimates that we saved the state over \$5m last year in advocacy services.

National studies show that children with a CASA volunteer benefit in countless ways -- they are more likely to be placed in safe, permanent homes, likely to receive better services, and more likely to have fewer placement changes than children without a focused advocate. With the support of a CASA advocate, neglected and abused children have access to a brighter future and the support to become productive members of New Hampshire's communities.

**Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)**

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: HAVEN

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1- June 30

Key Contact Person: Cheryl Van Allen

Mailing Address: 20 International Dr. Suite 300, Portsmouth, NH 03801

Telephone Number: 603-436-4107 E-mail address: Cheryl@HAVENnh.org

Amount of funding requested from the Town of Durham: \$2900

- € Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- € Attach a copy of your most recent audit and Form 990.
- € Describe how these funds will be used (attach statement if additional space is required).
Funds will be used to offset the costs of providing our comprehensive 24-hour crisis intervention, shelter and support services to those Durham residents impacted by domestic and sexual violence and the Safe Kids Strong Teens prevention education program to Durham students.

Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY2016 Received	FY2017 Received	FY2018 Received
Please see attached			

€ Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:Crisis Intervention	Clients Served 2 Years Ago	Last Year's Clients Served	This Year's Clients Served
Residents of Durham	24	33	47
All Other*	2334	3326	3483
*Town by Town Breakdown Attached			
Total Clients Served	2358	3359	3530
Program #2 Description:School Based Prevention Education	Clients Served 2 Years Ago	Last Year's Clients Served	This Year's Clients Served
Residents of Durham*	698	600	1627
(*Oyster River District)			
All Other	8291	9811	13930
Total Clients Served	8989	10411	15557

For your application to be considered complete, please respond fully to the following questions:

€ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

€ HAVEN is requesting level funding at \$2900. Although we used to use a formula based on the number of residents assisted each year to determine the amount requested, HAVEN has consistently asked for level funding for the past several years. One reason for this, is that it is impossible to predict how many residents may need our services each year and level funding ensures that HAVEN can be available 24 hours a day to any Durham resident in need of services.

€ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Sexual assault, domestic violence, child sexual victimization and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk for child sexual abuse and teen dating violence, the HAVEN *Safe Kids Strong Teens* school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to the town of Durham, the town would incur expenses related to the ongoing health and services required to meet the needs of those impacted by sexual violence.

Preventing sexual abuse and providing support for those impacted by domestic and sexual violence can lead to healthier and more secure children and adults. HAVEN has a strong history of producing positive results with programs and services as seen in the following excerpts from students participating in the *Safe Kids Strong Teens* Program and individuals and families accessing support in the 24-hour client services program.

"I feel so much better. My belly aches are all gone. No more secrets." – Emily 8 year-old to ASP/ SASS advocate while at the Child Advocacy Center

"For the first time in my life I am able to say that I am free, I can breathe, I am strong and that I am SAFE! – Sara, a mom staying in the ASP/SASS Emergency Shelter with her 6 year-old daughter.

"Until the SASS/ASP speaker talked to my class about power and control in relationships, I thought what my boyfriend was saying and doing was normal." – Lily sophomore in high school

"I really feel that if I had known about SASS/ASP or if a teacher or another adult had asked me about it, I would have told." – Lynette, Childhood Sexual Abuse Survivor

July 31, 2019

Gail Joblonski
Town of Durham
8 Durham Road
Durham, NH 03824

Dear Mr. Jablonski,

On behalf of HAVEN, I am pleased to submit our annual request in the amount of \$2900.00 for funding as an Outside Human Service Agency. The mission of HAVEN is to prevent sexual assault and domestic violence and to empower women, men, youth and families to heal from abuse, and rebuild their lives.

HAVEN offers the following services and programs to residents of Durham:

- Emergency Shelter
- 24-hour support: **1-603-994-SAFE (7233)**
- Support and accompaniments to families at the Rockingham and Strafford Child Advocacy Centers
- Support Groups
- Accompaniments to hospitals, police departments and courts
- *Safe Kids Strong Teens* K-12 prevention programs
- 3 offices for walk-in support

Domestic violence, sexual abuse, and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse, and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk, HAVEN's school-based prevention program is critical for reaching out to current and potential victims.

If HAVEN was not available to provide FREE services to our local communities, area municipalities would incur expenses related to the ongoing health and services required to meet the needs of those impacted by domestic and sexual violence. Preventing violence and providing support for those impacted, can lead to healthier and more secure children and adults.

HAVEN has a strong history of producing positive results through our prevention programs and support services.

"I feel so much better. My belly aches are all gone. No more secrets."

– Emily 8 year-old to HAVEN advocate while at the Child Advocacy Center

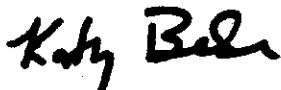
"For the first time in my life I am able to say that I am free, I can breathe, I am strong and that I am SAFE!"

– Sara, a mom staying in the Emergency Shelter with her 6 year-old daughter.

Last year, HAVEN provided **47 Durham residents with 264.4 units of service. Total 2020 Request: \$2900.00**

On behalf of our clients, board, and staff I want to thank the Town of Durham for your continued support.

Sincerely,



Kathy Beebe
Executive Director

Town	FY18	FY17	FY16
Town of Atkinson	\$1,775	\$1,775	\$1,775
Town of Barrington	\$2,000	\$2,000	\$2,000
Town of Brentwood	\$3,050	\$3,050	\$3,050
Town of Chester	\$2,000	\$2,500	\$2,000
Town of Danville	\$1,200	\$1,200	\$1,200
Town of Deerfield	\$3,066	\$3,066	\$3,066
City of Dover	\$0	\$3,000	\$3,000
Town of Durham	\$2,500	\$2,500	\$2,900
Town of East Kingston	\$825	\$825	\$825
Town of Exeter	\$7,500	\$7,833	\$8,500
Town of Fremont	\$1,885	\$1,885	\$1,885
Town of Greenland	\$2,000	\$2,160	\$2,000
Town of Hampstead	\$3,070	\$3,070	\$3,070
Town of Hampton	\$7,500	\$7,500	\$7,500
Town of Hampton Falls	\$1,500	\$1,040	\$1,040
Town of Kingston	\$883	\$883	\$883
Town of Lee	\$3,775	\$3,775	\$3,775
Town of Madbury	\$500	\$500	\$0
Town of Middleton	\$250	\$250	\$250
Town of Milton	\$500	\$500	\$500
Town of New Castle	\$750	\$750	\$750
Town of Newfields	\$500	\$1,000	\$1,150
Town of Newington	700	\$1,000	\$1,000
Town of Newmarket	\$1,200	\$1,200	\$1,200
Town of Newton	\$3,050	\$3,050	\$3,050
Town of North Hampton	\$1,775	\$1,775	\$1,775
Town of Northwood	\$1,785	\$1,785	\$1,785
Town of Nottingham	\$1,450	\$1,450	\$1,450
Town of Plaistow	\$4,500	\$4,500	\$4,500
City of Portsmouth	\$11,924	\$11,924	\$11,924
Town of Raymond	\$4,175	\$4,175	\$4,175
Town of Rollinsford	\$1,500	\$1,500	\$1,500
Town of Rye	3250	\$3,250	\$3,250
Town of Salem	\$1,250	\$2,000	\$2,000
Town of Sandown	\$1,575	\$1,575	\$1,575
Town of Seabrook	\$6,807	\$7,517	\$4,138
Town of Somersworth	\$2,000	\$1,000	\$1,000
Town of Strafford	\$992	\$992	\$992
Town of Stratham	\$4,250	\$4,250	\$4,250
Town of Windham	\$2,000	\$2,000	\$1,500

HAVEN Statistics

	2018-2019	2017-2018	2016-2017
Town	Individuals Served	Individuals Served	Individuals Served
Atkinson	10	17	8
Auburn	3	0	0
Barrington	52	41	43
Brentwood	34	24	16
Candia	4	3	2
Chester	19	9	12
Danville	19	10	6
Deerfield	7	11	19
Derry	62	51	38
Dover	349	363	318
Durham	47	33	24
East Kingston	4	9	2
Epping	32	36	39
Exeter	113	114	73
Farmington	71	87	98
Fremont	30	13	18
Gonic	8	9	0
Greenland	20	25	34
Hampstead	18	20	12
Hampton	87	69	51
Hampton Falls	7	4	10
Kensington	18	21	7
Kingston	42	42	22
Lee	29	29	19
Londonderry	13	25	20
Madbury	4	8	4
Middleton	12	12	9
Milton	28	43	36
New Castle	4	7	1
New Durham	26	24	17
Newfields	4	0	10
Newington	3	4	3
Newmarket	92	63	62
Newton	23	24	18
North Hampton	24	30	24
Northwood	25	27	30
Nottingham	17	12	32
Plaistow	44	42	44
Portsmouth	229	170	173
Raymond	87	88	66
Rochester	599	545	523
Rollinsford	17	17	18
Rye	23	15	28

Salem	154	117	147
Sandown	35	28	20
Seabrook	49	65	51
Somersworth	135	160	11
South Hampton	1	1	2
Strafford	21	20	19
Stratham	34	27	15
Windham	49	30	35
Out of Catchment	487	461	308
Unknown	206	250	187
Grand Total	3530	3359	2358

Services provided by HAVEN to Durham residents

For 40 years, HAVEN Violence Prevention and Support Services has been providing services to those impacted by domestic and sexual violence. The mission of HAVEN is to prevent sexual assault and domestic violence and to empower women, men, youth and families to heal from abuse and rebuild their lives. Unlike most nonprofits, HAVEN's operations don't close at 5 o'clock: our crisis hotline never goes to voicemail and trained staff and volunteers are available whenever and wherever a crisis arises. We do this for our neighbors as well as yours, for coworkers and relatives, adults and children. This is our community and it is our goal to **End Violence and Change Lives.**

One of the ways HAVEN accomplishes this mission is through its K-12 *Safe Kids Strong Teens* program that aims to prevent child sexual abuse, sexual harassment, bullying and teen dating violence. The goals of the *Safe Kids Strong Teens* program aim to influence attitudes and behavior and thereby reduce the likelihood of youth becoming victims of sexual or teen dating violence and to create a positive atmosphere for young women and men to build self-esteem and improve their lives.

This prevention program is further supported by a comprehensive client services program that includes:

- Emergency shelter
- 24-hour confidential crisis and support hotline **1-603-994-SAFE (7233)**
- 24-hour accompaniment to police stations and hospital emergency rooms
- Accompaniment to courts and assistance obtaining restraining orders
- Safety planning
- Support and accompaniment for families at the Rockingham and Strafford Child Advocacy Centers
- Support groups for survivors of domestic violence, sexual assault, and parents.

All services are Free and confidential and available to any Durham resident in need of assistance. Last year HAVEN assisted **3530 individuals and families** in our client services program and through the *Safe Kids Strong Teens* program reached **15,557 children, parents and teachers** with critical information about safety and awareness.

Domestic violence, sexual abuse and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk, the *Safe Kids Strong Teens* school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to our local communities, the town of Durham would incur expenses related to the ongoing health and services required to meet the needs of those impacted by domestic and sexual violence.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: **Big Brothers Big Sisters of NH**

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Casey Caster, Director of Grants & Communications

Mailing Address: 3 Portsmouth Ave. #2, Stratham, NH 03885

Telephone Number: 603-430-1140 ext. 1002 E-mail address: ccaster@bbbsnh.org

Amount of funding requested from the Town of Durham **\$1,200**

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
See attached.
- Attach a copy of your most recent audit and Form 990.
See attached.
- Describe how these funds will be used (attach statement if additional space is required).
Funds from the Town of Durham will be used to support mentoring services to Durham children facing adversity, providing them with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever. Durham is served by our Greater Seacoast regional office, located in Stratham. Please see attached for a detailed explanation of our programs offered in Durham.

- Does the organization receive funding from other municipalities? YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY2017 Received	FY2018 Received	FY2019 Received/Anticipated
Stratham	1000	1000	1000
Exeter	7500	7500	6000
Hampton	8000	8000	8000
Seabrook	3133	4000	4000
East Kingston	1200	0	0
Somersworth	1500	1500	1500
Rye	3000	3000	3000
Hampton Falls	800	800	800
Portsmouth	4000	4000	4000
Nottingham	500	500	500

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program Description: One-to-one mentoring (Youth served)	FY2017	FY2018	FY2019
Residents of Durham	9	10	10
Residents of Barrington	6	8	9
Residents of Danville	1	1	1
Residents of Dover	34	34	32
Residents of Eliot, ME	2	1	1
Residents of Epping	6	5	4
Residents of Exeter	20	19	22
Residents of Farmington	0	0	2
Residents of Fremont	2	3	0
Residents of Greenland	5	7	4
Residents of Hampstead	0	1	2
Residents of Hampton	16	14	12
Residents of Hampton Falls	1	1	1
Residents of Kingston	10	7	6

Residents of Lee	8	10	5
Residents of Madbury	1	1	1
Residents of Milton	2	2	2
Residents of Newfields	1	1	1
Residents of Newmarket	6	7	4
Residents of Newton	3	2	3
Residents of North Hampton	3	1	1
Residents of Northwood	5	4	4
Residents of Nottingham	1	0	0
Residents of Portsmouth	46	37	39
Residents of Raymond	4	4	4
Residents of Rochester	45	39	39
Residents of Rollinsford	5	7	6
Residents of Rye	9	9	9
Residents of Sandown	0	0	1
Residents of Seabrook	13	11	9
Residents of Somersworth	12	12	12
Residents of South Berwick, ME	2	0	1
Residents of Stratham	3	3	4
Total Clients Served	282	261	251

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

It costs approximately \$1,200 to make and support each mentoring relationship provided by Big Brothers Big Sisters of New Hampshire. BBBSNH currently serves 10 children in Durham, and we are requesting \$1,200 to support one match. Please see attached document for a detailed breakdown of the services provided to each mentoring relationship.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):
Independent research has told us for some time that Big Brothers Big Sisters improves the odds that the youth we serve will succeed educationally and socially. Supporting students who face significant adversities to stay in school and maintain passing grades are amongst our highest priority.

Without our mentoring services, many Durham children facing adversity would be without an opportunity for a strong, positive influence in their lives. Children living in poverty with little or no parental support or guidance are at higher risk than their peers for being truant from class, dropping out of school and participating in risky behaviors. It is known that the dropout epidemic disproportionately affects young people who are low income, children of single parents, or certain minorities, all of whom are the youth population we serve. We

also know that when children fail to thrive academically and socially they are more likely to need social services as adults.

The need for positive, prevention strategies for youth is clear. The positive influence of a mentor is the well-laid cornerstone of a child's foundation. This foundation consists of self-confidence, respect, and compassion for others. With these values, a child is better prepared for the inevitable challenges that lie ahead and the opportunity to realize their full potential both academically and socially which leads to productive lives. Positively impacting the life of even one child, will affect not just their own life, but the lives of everyone they touch for generations.

TOGETHER, WE ARE DEFENDERS OF POTENTIAL

3 Portsmouth Ave. #2
Stratham, NH 03885

www.bbbsnh.org
1-844-NH4-BIGS

Serving Central, Western,
Seacoast, Lakes Region and
North Country, NH

August 23, 2019

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

Dear Ms. Jablonski,

I would like to sincerely thank the Town of Durham for your ongoing support of our youth mentoring program. Our agency has been serving New Hampshire for more than 50 years, and we continue to work diligently to put caring volunteer mentors in the lives of Durham youth.

Our organization continues to serve a disproportionately high number of children living in poverty. In fact, more than 60 percent of the children we serve live at or near the poverty line. We provide our services free of charge to the family and the volunteer mentor. Our cost to make a match and support it for one year continues to be about \$1,200.

Our request is for \$1,200, the same amount we requested last year. This contribution would help us support ongoing matches and serve any additional Durham children applying to the program.

Enclosed is our application and requested materials about our program in your community over the past year. I can be contacted at (603) 430-1140 ext. 1002 or ccaster@bbbsnh.org. Thank you for your consideration again this year. We appreciate all you do for the Town of Durham.

Sincerely,



Casey Caster
Director of Grants & Communications
Big Brothers Big Sisters of New Hampshire

BOARD OF DIRECTORS

Bob Dell Isola, President
Joan Brodsky, Vice President
Amir Rosenthal, Vice President
Michael White, Treasurer
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Kimberly Buxton
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Sofia Cunha-Vasconcelos
Judith Jolton
Eleanor Dahar
Meredith Lemmon
Steven Catalano
Roy Ballentine

Date of Application: August 23, 2019

Organization name: Big Brothers Big Sisters of New Hampshire

Business Mailing Address: 3 Portsmouth Ave. #2, Stratham, NH 03885

Contact: Casey Caster, Director of Grants & Communications

Telephone number: (603) 430-1140 ext. 1002

E-mail address: ccaster@bbbsnh.org

Tax exempt status: 02-0348477

Year organization was founded: 1966

CEO: Stacy Kramer

Amount of grant request: \$1,200

Town of Durham Statistics:

- **Fiscal Year:** January 1, 2019 to December 31, 2019
- **Unduplicated youth served from the Town of Durham:** 10
- **Unduplicated volunteers served from the Town of Durham:** 15
 - **Total Durham residents served by BBBSNH:** 25

Organization Mission: Big Brothers Big Sisters of New Hampshire (BBBSNH) is a mentoring organization, established to provide guidance and friendship to youth who lack supportive surroundings and face significant adversities in their lives. Our mission is to provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever. This is accomplished by matching children with caring, committed volunteers from the community, in a professionally supported one-to-one mentoring relationship.

Big Brothers Big Sisters has been serving the Granite State for more than 50 years. First started in Manchester in 1966, regional agencies later opened to serve the Greater Seacoast, Western New Hampshire, and Greater Nashua and Salem. Since then, Big Brothers Big Sisters has matched tens of thousands of children facing adversity with caring, supportive mentors. After merging in 2015 to form Big Brothers Big Sisters of New Hampshire, we've continued to serve youth from regional offices located throughout the state, and expanded to serve the North Country and Lakes Region.

Providing children with a one-to-one mentoring relationship is all we do. All of our efforts, service delivery systems, child safety procedures, volunteer training, parent coaching and match activities are focused solely on effecting positive outcomes for children through mentoring. We partner with parents/guardians, volunteers and others in the community and hold ourselves accountable for each child in our program achieving higher aspirations, greater confidence, better relationships, avoidance of risky behaviors, and educational success.

Program Description: Big Brothers Big Sisters of New Hampshire provides two core one-to-one mentoring programs to youth, ages 6 to 17.

- **Community Based Mentoring** BBBSNH matches carefully screened adult volunteer mentors (Big Brothers/Big Sisters) in professionally supported mentoring relationships with youth (Little Brothers/Little Sisters). Bigs and Littles spend quality time together participating in a variety of activities of their choosing.
- **Site Based Mentoring** utilizes an elementary or middle school student's lunch period or after school program as the venue in which the mentor (Big) and mentee (Little) meet. Time is spent doing homework, enjoying lunch together, reading, playing a board game or outdoors on the playground.

Mentoring programs provided by BBBSNH are based on the mentoring model used by Big Brothers Big Sisters of America, which has a proven track record as a successful prevention program. A study conducted by Public/Private Ventures was used to test the effectiveness of the mentoring programs developed by Big Brothers Big Sisters of America. Findings indicated that during the 18-month study period, those in the group assigned a Big Brother or Big Sister vs. the control group were:

- 46% less likely to initiate drug use
- 27 % less likely to initiate alcohol use
- Almost 1/3 less likely to hit someone; skipped one-half as many days of school; and felt more competent about doing schoolwork

Community Need: Independent research has told us for some time that Big Brothers Big Sisters improves the odds that the youth we serve will succeed educationally and socially. BBBSNH recognizes that one-to-one mentoring is a successful approach to address many of the issues facing youth today. In the past year, 1 in 5 of the children BBBSNH served had a parent in jail or prison and more than 1 in 3 newly-matched children have a parent or family member struggling with substance misuse. An adult mentor is the single most important thing in a child's life. Mentoring sets youth on a different path, providing positive impacts that help them dream a little bigger.

Outcome Evaluation System: BBBSNH uses a *length + strength = outcomes* framework to drive results for mentored youth. All matches are measured for success within this framework.

Length: BBBSNH uses a 12-month retention rate as its primary indicator of match length. Twelve-month retention rate is the percentage of matches that are still open after 12-months.

Strength: This is measured using a survey that consists of 10 questions for mentees and 15 questions for mentors that help BBBS determine the strength of the mentoring relationship. The survey will be given at the 3-month point and annually thereafter.

Outcomes: The Youth Outcomes Survey is designed to track outcomes in the following areas: scholastic competency, educational expectations, self-assessment, social acceptance, parental trust and attitudes toward high risk behavior. It is given to children at the start of a match and each anniversary.

Budget: Big Brothers Big Sisters of New Hampshire maintains detailed fiscal records meeting all requirements set out by funders and the American Institute of Certified Public Accountants. Our current operating budget and audited financial statements are available upon request.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, complete applications must be received no later than Friday, August 23, 2019. Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Ready Rides

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30):

Key Contact Person: Tahja Fulwider

Mailing Address: P.O. Box 272 Northwood NH 03261

Telephone Number: 244-8719 E-mail address: info@readyrides.org

Amount of funding requested from the Town of Durham \$ 1500

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

Funds will be used to cover the cost of mileage reimbursement to our drivers, administration salary, comprehensive insurance, office expenses, driver vetting fees, driver defensive driving courses, church donation for meeting usage, outreach materials and admin fee for the use of the share software.

For your application to be considered complete, please respond fully to the following questions:

C Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We ask \$1,500 from each represented town, to help defer our costs in case of financial grant decline. This figure has not declined since 2013 even with rising operating expenses.

Looking at our numbers one can see that our service has grown and flourished and will continue to grow as our resident's age in place. As you know, NH has one of the more populated states that have residents that are 55 years old and older. This information was taken from the 2010 census and it states, "New Hampshire will have a 'silver tsunami' in the year 2020, which is not that far away, leaving many residents without service if we cannot prevail.

C What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Regrettably many residents would not be able to reach their much needed medical appointments to maintain and improve their health, which in turn help them to stay in their homes and live independently as long as possible. Our service provides independence to our clients so they do not live in constant stress with the feeling of helplessness that can come from not being able to take care of your own needs such as getting to see your doctor. It also reduces the stress on whole families who were trying to juggle transporting their elderly family members with taking time off work while also caring for the younger family members and all the transportation needs of a young family. And then some of these riders just do not have nearby family to help. These clients are often on a fixed income and cannot afford \$50 taxi rides each week to go to therapy or dialysis. We help our clients be able to stay in their own homes as long as possible.



Serving the residents of Barrington, Durham, Lee, Madbury, Newfields, Newmarket, Northwood, Nottingham, and Strafford

PO Box 272, Northwood, NH 03261 (603) 244-8719 info@readyrides.org

August 21, 2019
Gail Jablonski
Business Manager
8 Newmarket Rd.
Durham, NH 03824

Dear Mrs. Jablonski and Town Council Members,

Thank you for your continued support of Ready Rides since beginning service to Durham 5 years ago. We are once again requesting consideration of support for the town's 2020-2021 budget.

Ready Rides is a 501c3 non-profit that provides free transportation to health related appointments for everyone over 55 or for those unable to drive due to some form of disability, whether temporary or permanent. We continue to provide rides in the communities of Barrington, Durham, Lee, Madbury, Newmarket, Newfields, Northwood, Nottingham, and Strafford. Our volunteer drivers help to keep seniors and disabled independent in their homes by providing them the ability to access health care and other essential medical services.

The fiscal year 2017-2018 has again shown an increase in our number of registered riders to 104 and rides provided to 733. This certainly speaks to the need of our residents and the valuable service our volunteer drivers provide. Durham now has 18 vetted volunteer drivers, and with the growing need in Durham we are always seeking to grow that number.

We are again requesting \$1500.00 from the town of Durham. This funding is supplemented by government support for volunteer programs, in-kind donations from drivers, board members as well as individual donations and gifts from civic organizations and faith communities. Our budget is used for volunteer driver mileage reimbursement, a coordinator, insurance, vetting and fees and office expenses. Ready Rides provides an extra .10 per mile reimbursement to drivers over the COAST allowance of .25 to support and encourage volunteer driving.

If you have any questions, please feel free to contact me at (603) 244-8719.

Thank you for your consideration.

Sincerely,


Tahja Bulwider
Ready Rides Volunteer Coordinator

Yes we do provide services to Durham residents.

	FY 2016	FY 2017	FY 2018	FY 2019
Residents of Durham	28/431	55/666	92/1057	104/1374
Residents of Barrington	32/232	42/153	54/124	81/161
Residents of Lee	11/134	18/252	29/131	30/180
Residents of Madbury	5/35	6/37	10/40	15/52
Residents of Newfields			8/26	8/34
Residents of Newmarket	35/321	60/389	86/749	101/973
Residents of Northwood	31/100	40/189	46/256	49/332
Residents of Nottingham	19/74	21/21	40/260	50/338
Residents of Stafford	24/144	29/112	42/282	49/342
Total Clients Served	186/1471	270/1799	407/2889	467/3786

Ridership Oct 1, 2017 through Sept 30, 2018

City	Trip Status		Grand Total
	CONFIRMED	Unmet Needs	
BARRINGTON	109	8	115
DURHAM	733	25	758
LEE	86	6	92
MADBURY	2		2
NEWFIELDS	20		20
NEWMARKET	423	14	437
NORTHWOOD	145	20	165
NOTTINGHAM	141	9	150
STRAFFORD	121	5	126
Grand Total	1785	85	1870

Confirmed Ridership from August 1st 2017 to July 31st 2019

City	Trip Status		Grand Total	Ridership	
	Confirmed	Unmet Needs		% increase	Unmet needs
BARRINGTON	146	4	150	1.34%	
DURHAM	1219	49	1268	1.66%	96%
LEE	123	8	131	1.43%	33%
MADBURY	13	2	15	6.50%	200%
NEWFIELDS	88		88	4.40%	
NEWMARKET	624	44	668	1.48%	214%
NORTHWOOD	215	28	243	1.48%	40%
NOTTINGHAM	263	29	312	2.00%	220%
STRAFFORD	307	12	319	2.50%	140%
Grand Total	3018	176	3194		

Yes we do receive funding from other municipalities

Town	Drivers	Riders	Town Contribution
Barrington	8	61	\$1,500.00
Deerfield	1	n/a	n/a
Dover	1	n/a	n/a
Durham	18	104	\$1,500.00
Lee	3	30	\$500.00
Madbury	2	15	\$250.00
Milton	1	n/a	n/a
Newfields	3	8	\$1,500.00
Newmarket	10	101	\$1,500.00
Northwood	4	49	\$1,500.00
Nottingham	5	50	\$1,500.00
Rochester	1	n/a	n/a
Strafford	13	49	\$1,500.00
Grand	70	455	

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Strafford Nutrition & Meals on Wheels

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1st - June 30th

Key Contact Person: Jaymie Chagnon

Mailing Address: 25 Bartlett Avenue - Somersworth, NH 03878

Telephone Number: (603) 692-4211 E-mail address: ExecutiveDirector@SNMOW.org

Amount of funding requested from the Town of Durham \$1,500

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

Funds allocated by Durham will used specifically to provide meals and services to the residents of Durham.

We face two main challenges in providing meals in Durham. First is raising the matching funds from local sources as required by the federal/state grants. In other words, although the federal/state contributes towards providing meals in Durham they will only pay about 70% of the cost for 3,609 meals served in Durham. If we are unable to raise the match we will be ineligible for the grants.

The second challenge is raising 100% of the cost for meals served over the contract limits(3,609 limit). SNMOW works hard at raising funding from various sources in order to avoid wait listing a senior who needs meals. Currently, we anticipate needing to raise \$15,314 for services provided in Durham this year.

- Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018/19 Received	FY 2019/20 Received or Requested
Barrington		\$1,500	\$1,500
Dover		0	\$11,000
Durham		\$1,500	\$1,500
Farmington			\$2,000
Lee		\$1,500	\$1,500
Madbury			\$ 500
Middleton		\$ 250	\$ 250
Milton		\$1,500	\$1,500
New Durham		\$1,000	\$1,200
Rochester		0	\$10,000
Rollinsford		\$ 100	\$1,000
Somersworth			\$5,000
Strafford			\$1,000

Note: We started needing Town support in our FY 18/19. Request were made to all towns services were provided in. We are currently working with all the individual towns to meet their requirements in order to receive support for the Meals on Wheels program.

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2016/2017 Clients Served	FY 2017/2018 Clients Served	FY 2018/2019 Clients Served
Senior Dining Clients			
Residents of Durham	0	1	0
Residents of <u>Barrington</u>	0	2	1
Residents of <u>Dover</u>	32	41	73
Residents of <u>Farmington</u>	13	14	2
Residents of <u>Lee</u>	0	0	0
Residents of <u>Madbury</u>	0	0	0
Residents of <u>Middleton</u>	0	0	0
Residents of <u>Milton</u>	3	9	4

Residents of <u>New Durham</u>	0	0	0
Residents of <u>Rochester</u>	66	55	84
Residents of <u>Rollinsford</u>	1	1	0
Residents of <u>Somersworth</u>	44	125	128
Residents of <u>Strafford</u>	0	0	0
Total Clients Served	159	242	288
Program #2 Description: Home Delivered Clients	FY 2016/2017 Clients Served	FY 2017/2018 Clients Served	FY 2018/2019 Clients Served
Residents of <u>Durham</u>	23	21	21
Residents of <u>Barrington</u>	23	25	27
Residents of <u>Dover</u>	155	214	242
Residents of <u>Farmington</u>	39	50	39
Residents of <u>Lee</u>	23	18	14
Residents of <u>Madbury</u>	6	2	1
Residents of <u>Middleton</u>	7	6	3
Residents of <u>Milton</u>	21	24	14
Residents of <u>New Durham</u>	19	12	10
Residents of <u>Rochester</u>	248	368	338
Residents of <u>Rollinsford</u>	15	13	12
Residents of <u>Somersworth</u>	84	102	111
Residents of <u>Strafford</u>	16	23	21
Total Clients Served	679	878	853

Program #2 Description: Meals Served	FY 2016/2017 Meals Served	FY 2017/2018 Meals Served	FY 2018/2019 Meals Served
Residents of <u>Durham</u>	3,588	4,492	4,328
Residents of <u>Barrington</u>	3,248	2,820	3,540
Residents of <u>Dover</u>	23,382	25,803	32,411
Residents of <u>Farmington</u>	6,302	2,492	4,913
Residents of <u>Lee</u>	3,156	1,996	1,870
Residents of <u>Madbury</u>	973	227	644
Residents of <u>Middleton</u>	980	694	883
Residents of <u>Milton</u>	3,236	3,096	1,998
Residents of <u>New Durham</u>	2,497	1,330	1,293
Residents of <u>Rochester</u>	38,688	42,679	45,352
Residents of <u>Rollinsford</u>	2,182	1,412	1,480
Residents of <u>Somersworth</u>	14,328	17,265	19,325
Residents of <u>Strafford</u>	2,313	2,627	2,730
Total Meals Served	104,774	110,565	120,768

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The primary factor is the cost of providing the service in Durham. The cost is calculated by the number of meals served along with the type of meals as some are more expensive to provide than others. Our anticipated cost for providing services for FY19/20 in Durham is \$35,788. Our budgetary goal is that we get Towns to contribute at least 5% towards the cost of providing services in their town.

As a program we are about 80% homebound services. Every homebound client's eligibility and needs are assessed initially and annually thereafter. Based on their assessment an individual could receive from one meal - five days a week to three meals - seven days a week. We also provide some meal type options based on dietary restrictions such as pureed or ground, low-sodium, diabetic friendly, lactose intolerance, etc. Based on the individual's level of need the cost for providing one year of services ranges from \$2,210 to \$7,160.

We realize the Towns are primarily interested in how many of their residents we serve, so we present that information in our funding request. However client counts alone can provide a skewed perspective when you are talking service needs. For example if you have 50 residents that only attend a couple of monthly specials throughout the year may add up to around 150 meals. Or you could have 10 residents with high level of need that could be receiving over 6,300 meals. So for further clarification we have included the number of meals served along with the client charts.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Our program is designed to help keep individuals safely in their homes in lieu of more costly alternatives by delivering of nutritional food, support services, and daily safety checks.

Provision of our program has a ripple impact that goes well beyond the recipient. For the recipient they receive much needed nutrition helping them improve or maintain their health and independence. For family members (who may also be residents and can't stay home to take care of their elderly relative), they have the peace of mind knowing their loved one is being seen and monitored. For the community we reduce the demand on emergency services, reduce the number of potential residents being placed in the nursing home systems.

Meal on Wheels impacts every tax payer out there, especially with the growing number of seniors, people living longer, and the increase levels of need among the people requiring assistance. Rough cost equivalents:

One year of Meals on Wheels = Ten days of Nursing Home care = One day of Medical Care



Strafford Nutrition & Meals on Wheels
25 Bartlett Avenue Suite A – Somersworth, NH 03878
Tel (603) 692-4211 Fax (603) 841-5525

August 23, 2019

Durham Town Council
8 Newmarket Road
Durham, NH 03824

Dear Councilors:

SNMOW requests the Town of Durham's support to help provide meals and safety services to the residents of Durham who look to us for assistance as part of their next budget cycle.

OUR MISSION

To promote the well being of the elderly and disabled adults of Strafford County by providing services to foster independence in their own home and prevent or delay the need for institutional care. Through the delivery of hot nutrition meals in home or community settings, daily safety checks, nutrition education, and nutritional assessments SNMOW will promote physical and emotional health, protect their quality of life, and aide in the social & economic needs of the elderly and disabled.

SERVICE PROVIDED TO DURHAM RESIDENTS

21 Durham Residents (on average we are feeding 17 Durham residents per day)

4,328 Nutritious Meals

2,001 Safety Checks and Support Services

SNMOW provides services all year round from the Waldron Towers in Dover. We provide meals Monday – Friday, with provisions for evenings and weekends for clients certified with greater needs.

TOWN SUPPORT PROVIDES MEALS FOR TOWN RESIDENTS

Cost of providing Meals on Wheels to Durham residents: \$36,788.00

**We are asking the Town of Durham to contribute \$1,500.00
towards the cost of these services.**

A lot of individuals mistakenly believe that Meals on Wheels is fully funded. They tend to think we are what many refer to as an entitlement program and maybe that is why less than 2% of philanthropy money is put towards senior related programs. The truth is we must raise about \$150,000 each year just to maintain the current level of service. Town funding is needed for these specific reasons:

- Meeting Matching Grant Requirements. The Federal/State funding we do receive is a matching grant that requires we raise about 30% of the cost of each meal from local sources. In Durham, that meant we had to raise the match for 3,609 of the meals served. We only ask the Town to contribute a small portion towards the local match requirement. We make up most of the match through various means, including the donations made by the clients towards the cost of their meal.

- Town support helps prevent waiting lists. Town support also helps us to feed clients who need and qualify for the service, but we have exceeded the amount of units allowed under our grants. In Durham we had to raise 100% of the cost for 719 more meals served beyond the 3,609 units allotted through the grant.

SNMOW'S IMPACT AFFECTS A BROAD SPECTRUM

Individual Impact – *"I am very grateful to all the Meals on Wheels staff that make a warm, nutritious meal for me every day. Your care and thoughtfulness does not go unnoticed."*

In addition to the nutritious meal helping promote physical health, our staff with their everyday gestures and training also promotes emotional health, especially for those clients who are more isolated.

Family Impact – *"I would like to let the public know how understanding the Meals on Wheels people are. They just don't cook and deliver meals; it's the smile, and someone checking in on shut-ins. Like this past Friday, when they brought my Dad his lunch. My Dad had thought he was coming down with a cold, the MOW people didn't agree, and called an ambulance. It was another heart attack. He's doing just fine. Again, my personal thanks to all of you."*

In a world where families no longer have a stay at home member or may live great distances apart, we are able to help support them by feeding and checking in on their loved ones, with the reassurance that as any concerns arise we will bring it to their attention.

Community Impact – *"As a former Budget Committee member for years, I wish I knew then what I do now! Meals on Wheels is such a worthwhile answer to helping people stay out of institutions."*

Meals on Wheels benefits go beyond the impact on the individual, we benefit the town too:

- Town welfare costs, as Meals on Wheels feeds residents in need.
- County taxes, as Meals on Wheels impacts nursing home placements.
- Demands on the local police force, fire department, and ambulance service as this at-risk elder population is fed and checked on through the daily Meals on Wheels service.
- Working Durham residents can have peace of mind, knowing their loved ones are being fed and checked on during the day.

One year of Meals on Wheels = Ten days of Nursing Home care = One day of Medical Care

MEALS ON WHEELS A WORTHWHILE INVESTMENT WITH A HISTORY OF SUCCESS

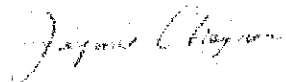
Meals on Wheels is a financially sound response to the greatly increasing number of elderly, some of whom require assistance to continue to remain at home. Our most recently tabulated survey with 258 respondents showed service going to high need clients:

- 68.9% of the clients over 70 years old,
- 76.8% responding that this is their only meal of the day,
- 96.2% telling us that, Meals on Wheels benefited their health, and helped them to remain living independently.

SNMOW has been serving the communities of Strafford County since 1973 providing a ready hot meal and safety checks for those in need. We strive to do our best to keep our requests reasonable, our costs under control, including an Administration cost which is about 9.8%, and of course to provide a quality service to the seniors of Durham.

Town support is critical in our ability to continue serving the seniors and disabled adults of your community and a cost effective way to deal with your aging populations needs.

Sincerely,



Jaymie Chagnon

ExecutiveDirector@SNMOW.org

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2020 Budget Year (January 1, 2020 –December 31, 2020)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 23, 2019.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Great Bay Services, Inc

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1-June 30

Key Contact Person: Elizabeth Worboys Burr

Mailing Address: 23 Cataract Ave, Suit 1, Dover NH 03820

Telephone Number: 603-842-5344 x26 E-mail address: eburr@greatbayservices.org

Amount of funding requested from the Town of Durham: \$250

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities? YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2017 Received	FY 2018 Received	FY 2019 Received/Anticipated
Rye	1500	1500	1500
Hampton Falls	n/a	1000	1000

- Does the organization provide services to Durham residents? YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2017 Clients Served	FY 2018 Clients Served	FY 2019 Clients Served/Anticipated
Residents of Durham	3	3	3
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served	45	38	38
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
Total Clients Served			

For your application to be considered complete, please respond fully to the following questions:

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

A fully funded client with Medicaid and funding matched by the state receives \$61.60 per day. The cost of services is \$100.80 per day. As a result, we operate at a deficit of \$39.20 per day or \$10,505.60 per year (268 weekdays annually) for every client we serve. We are asking the town of Durham to cover a small portion of this deficit.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

In the case of our Durham individuals, we provide community participation services and job supports. Great Bay Services trained these individuals in the job skills needed for them to find useful employment. We also continue to provide on-the-job supports to guarantee these people can function in their positions and keep the jobs. Without GBS, it is likely that these individuals would be unemployed and would provide a strain on the local economy.



23 Cataract Avenue, Suite 1 · Dover, NH 03820 · TEL: 603-842-5344 · FAX: 603-343-4465

Mission Statement

Great Bay Services offers support to low income people with intellectual & developmental disabilities, autism and their families.

We enrich and enhance the lives of the people we serve and assist them in reaching their potential through comprehensive services which offer options and choices.

We also initiate innovative ways to meet the changing needs of our clients to support self-determination and advocacy for those we serve.

Vision

Great Bay Services aspires to empower, guide and support each individual's journey to independence, purpose and belonging for an enhanced quality of life.

We Value

The people we serve

The employees who provide our services

A safe and empowering environment

Collaboration with families and our communities

Integrity beyond reproach

Continuous improvement, innovation, lifelong learning and enrichment

Fiscal responsibility and accountability

Programs

At Great Bay Services offers a wide selection of educational programs, trips and events, so that each individual we serve can revel in each new skill they learn, each new activity they participate in, and each new opportunity to grow.

Great Bay Services offers Employment Supports in partnership with Vocational Rehabilitation.

Our ACRE-Certified Employment Specialists are paired one to one with individuals to assist the individual with finding employment based on their goals.

This is done by creating resumes, job searches, job exploration, partnering with businesses to do assessments and job carving as well as on the job training and support.

Our Job Developer coordinates and collaborates with Vocational Rehabilitation to assist people in achieving their personal employment goal.

Our Certified Job Coaches work one to one with individuals to support not only the employed individual but the employer as well to create a work environment that is welcoming, supportive and successful.

They work with the individual and the employer to support, teach and provide on the job instruction.

Efforts of our Employment Specialists and Job Coaches have resulted in people with intellectual and developmental disabilities finding jobs as well as being supported in their jobs in the local community that ideally fit their needs, goals and abilities.



CORNERSTONE VNA
HOME • HEALTH • HOSPICE

Trusted Care since 1913

August 15, 2019

Gail Jablonski, Business Manager
Town of Durham
8 Newmarket Rd
Durham, New Hampshire 03824

Dear Ms. Jablonski;

I am pleased to submit this letter to request funding from the Town of Durham. Over the years we have been fortunate to receive financial support from many of the area towns and cities we service to help offset the costs of providing home health and hospice services to residents in needs. As one of the 38 municipalities within our service area, we respectfully ask for your consideration for funding in the amount of \$11,711 for the upcoming Fiscal Year 2020 – 2021. This is based upon the 2010 town census of 14,638, at a per capita rate of .80. For the most recent calendar year, Cornerstone VNA provided services to 4680 patients, which includes 96 residents of Durham.

I am proud to share Cornerstone VNA continued to experience growth over the past year. We have also received local and national accolades for providing exceptional care and services to patients and the community. These awards would not be possible without the combined support of our local foundations, businesses, individuals and municipalities.

As a nonprofit agency, your financial support will give us the resources we need to:

1. Strengthen the clinical expertise of our team by providing continuing educational Opportunities.
 - Over the past year, more than 10 our clinicians received additional Certification in wound care, hospice and palliative care and Oasis. Our goal is to have all of our clinicians certified in chronic care management.
2. Provide underfunded and non-reimbursable services as palliative care for individuals Living with chronic illness. Our Telehealth program, a sophisticated remote monitoring System for our most vulnerable patients is non-funded. Support will allow us to continue to care for your residents who are uninsured or underinsured.
3. Provide free wellness clinics and educational programs for our community members, Businesses and health care professionals.
4. Offer assistance to family caregivers through annual events, monthly support groups and volunteer services.

These are just a few examples of how local town funding keeps our organization strong and gives us the ability to be an important resource for your residents. I hope you will consider supporting Cornerstone VNA. Your funding will help to ensure we can provide the highest quality of care at home for people of all ages, from birth to end-of-life.

Thank you for your consideration.

Sincerely,

Julie Reynolds, RN, MS
Chief Executive Officer