



Office of Vice President for
Finance and Administration
207 Thompson Hall
105 Main Street
Durham, NH 03824-3547

September 10, 2018

Mary Ellen Humphrey
Economic Development Director
Town of Durham
8 Newmarket Road
Durham, NH 03824

RE: Hetzel Hall, Alexander Hall and Campus Crossings Lot

Dear Mary Ellen,

I write today on behalf of the University of New Hampshire to express our strong support for Elliott Sidewalk Community's application for variance pending before the Town of Durham Zoning Board of Adjustment.

The University has long sought to develop Hetzel and Alexander Halls and the Campus Crossings parking lot in public/private partnership. On June 27, 2017, we created a Request for Proposals and Elliott Sidewalk submitted a proposal that we think is a fantastic fit for the lot, for the University and for the Town of Durham. We believe a hotel in a renovated Hetzel Hall would be a Durham centerpiece both we at UNH and the Town of Durham will be proud of. We are also thrilled at the opportunity to integrate the Hospitality Management Program at the University's Paul School of Business into the project. We envision a hotel that creates meaningful real world educational opportunities for our students and a high quality hotel with amenities available to all of Durham.

We are aware that much of our land at UNH, including the 128 acre lot that contains Hetzel, Alexander and Campus Crossings, are all in the Residence A zone. The University has always used this entire lot for University purposes including dormitories, dining halls, parking and the Memorial Union Building among other uses that wouldn't comply with the Residence A zone requirements and restrictions. We concur with Elliott Sidewalk that a variance to allow the relevant portion of the lot to be used as a hotel and parking is both reasonable and is substantially consistent with our prior use of the land.

Thank you for your years of guidance and support as we work toward to the creation of this exciting project.

Very truly yours,

A handwritten signature in black ink, appearing to read 'C.D. Clement, Sr.', written over a horizontal line.

Christopher D. Clement, Sr.
Vice President Finance & Administration